

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-34693

CHATHAM LODGING TRUST

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization)

222 Lakeview Avenue, Suite 200

West Palm Beach

(Address of Principal Executive Offices)

Florida

(561) 802-4477

(Registrant's Telephone Number, Including Area Code)

27-1200777

(I.R.S. Employer Identification No.)

33401

(Zip Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of Each Exchange On Which Registered
Common Shares of Beneficial Interest, \$0.01 par value	CLDT	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<u>Class</u>	<u>Outstanding at October 31, 2019</u>
Common Shares of Beneficial Interest (\$0.01 par value per share)	46,924,776

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PART I. FINANCIAL INFORMATION**Item 1. Financial Statements.**

CHATHAM LODGING TRUST
Consolidated Balance Sheets
(In thousands, except share and per share data)

	September 30, 2019 (unaudited)	December 31, 2018
Assets:		
Investment in hotel properties, net	\$ 1,352,891	\$ 1,373,773
Investment in hotel properties under development	15,174	—
Cash and cash equivalents	10,257	7,192
Restricted cash	16,137	25,145
Investment in unconsolidated real estate entities	19,506	21,545
Right of use asset, net	21,424	—
Hotel receivables (net of allowance for doubtful accounts of \$311 and \$264, respectively)	9,456	4,495
Deferred costs, net	4,478	5,070
Prepaid expenses and other assets	4,119	2,431
Deferred tax asset, net	58	58
Total assets	\$ 1,453,500	\$ 1,439,709
Liabilities and Equity:		
Mortgage debt, net	\$ 497,640	\$ 501,782
Revolving credit facility	86,000	81,500
Accounts payable and accrued expenses	36,263	33,692
Distributions and losses in excess of investments in unconsolidated real estate entities	11,722	9,650
Lease liability, net	23,822	—
Distributions payable	6,018	5,667
Total liabilities	661,465	632,291
Commitments and contingencies (Note 14)		
Equity:		
Shareholders' Equity:		
Preferred shares, \$0.01 par value, 100,000,000 shares authorized and unissued at September 30, 2019 and December 31, 2018	—	—
Common shares, \$0.01 par value, 500,000,000 shares authorized; 46,922,936 and 46,525,652 shares issued and outstanding at September 30, 2019 and December 31, 2018, respectively	469	465
Additional paid-in capital	904,160	896,286
Retained earnings (distributions in excess of retained earnings)	(124,531)	(99,285)
Total shareholders' equity	780,098	797,466
Noncontrolling Interests:		
Noncontrolling interest in Operating Partnership	11,937	9,952
Total equity	792,035	807,418
Total liabilities and equity	\$ 1,453,500	\$ 1,439,709

The accompanying notes are an integral part of these consolidated financial statements.

CHATHAM LODGING TRUST
Consolidated Statements of Operations
(In thousands, except share and per share data)
(unaudited)

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Revenue:				
Room	\$ 81,807	\$ 81,457	\$ 229,862	\$ 225,983
Food and beverage	2,436	2,274	7,398	6,584
Other	4,536	3,731	12,146	10,285
Cost reimbursements from unconsolidated real estate entities	1,301	1,435	4,225	4,335
Total revenue	<u>90,080</u>	<u>88,897</u>	<u>253,631</u>	<u>247,187</u>
Expenses:				
Hotel operating expenses:				
Room	17,288	17,261	49,231	47,759
Food and beverage	2,133	1,870	6,262	5,350
Telephone	409	442	1,252	1,316
Other hotel operating	1,130	886	3,039	2,403
General and administrative	6,369	6,498	19,109	19,318
Franchise and marketing fees	7,146	6,863	20,062	18,962
Advertising and promotions	1,483	1,627	4,502	4,677
Utilities	3,033	3,064	8,308	8,209
Repairs and maintenance	3,637	3,783	10,679	11,043
Management fees	2,950	2,915	8,386	8,158
Insurance	334	340	1,037	1,012
Total hotel operating expenses	<u>45,912</u>	<u>45,549</u>	<u>131,867</u>	<u>128,207</u>
Depreciation and amortization	12,923	11,963	38,694	35,920
Property taxes, ground rent and insurance	6,255	5,919	18,664	17,874
General and administrative	3,486	3,649	10,611	10,818
Other charges	309	7	351	256
Reimbursed costs from unconsolidated real estate entities	1,301	1,435	4,225	4,335
Total operating expenses	<u>70,186</u>	<u>68,522</u>	<u>204,412</u>	<u>197,410</u>
Operating income before gain (loss) on sale of hotel property	19,894	20,375	49,219	49,777
Gain (loss) on sale of hotel property	4	—	(3,295)	(18)
Operating income	<u>19,898</u>	<u>20,375</u>	<u>45,924</u>	<u>49,759</u>
Interest and other income	34	335	155	352
Interest expense, including amortization of deferred fees	(7,050)	(6,708)	(21,378)	(20,005)
Income (loss) from unconsolidated real estate entities	(2,784)	689	(3,450)	938
Income before income tax expense	<u>10,098</u>	<u>14,691</u>	<u>21,251</u>	<u>31,044</u>
Income tax expense	—	—	—	—
Net income	<u>10,098</u>	<u>14,691</u>	<u>21,251</u>	<u>31,044</u>
Net income attributable to noncontrolling interests	(96)	(111)	(199)	(231)
Net income attributable to common shareholders	<u>\$ 10,002</u>	<u>\$ 14,580</u>	<u>\$ 21,052</u>	<u>\$ 30,813</u>
Income per Common Share - Basic:				
Net income attributable to common shareholders (Note 11)	<u>\$ 0.21</u>	<u>\$ 0.31</u>	<u>\$ 0.44</u>	<u>\$ 0.67</u>
Income per Common Share - Diluted:				
Net income attributable to common shareholders (Note 11)	<u>\$ 0.21</u>	<u>\$ 0.31</u>	<u>\$ 0.44</u>	<u>\$ 0.66</u>
Weighted average number of common shares outstanding:				
Basic	46,913,922	46,149,765	46,744,890	45,925,178
Diluted	47,152,166	46,384,969	46,956,964	46,078,558
Distributions declared per common share:	<u>\$ 0.33</u>	<u>\$ 0.33</u>	<u>\$ 0.99</u>	<u>\$ 0.99</u>

The accompanying notes are an integral part of these consolidated financial statements.

CHATHAM LODGING TRUST
Consolidated Statements of Equity
(In thousands, except share and per share data)
(unaudited)

Three months ended September 30, 2018 and 2019

	Common Shares		Additional Paid - In Capital	Retained earnings (distributions in excess of retained earnings)	Total Shareholders' Equity	Noncontrolling Interest in Operating Partnership	Total Equity
	Shares	Amount					
Balance, July 1, 2018	45,876,812	\$ 459	\$ 882,752	\$ (83,079)	\$ 800,132	\$ 8,546	\$ 808,678
Issuance of shares, net of offering costs of \$258	637,374	6	13,416	—	13,422	—	13,422
Amortization of share based compensation	—	—	8	—	8	915	923
Dividends declared on common shares (\$0.33 per share)	—	—	—	(15,259)	(15,259)	—	(15,259)
Distributions declared on LTIP units (\$0.33 per unit)	—	—	—	—	—	(277)	(277)
Reallocation of noncontrolling interest	—	—	(20)	—	(20)	20	—
Net income	—	—	—	14,580	14,580	111	14,691
Balance, September 30, 2018	46,514,186	\$ 465	\$ 896,156	\$ (83,758)	\$ 812,863	\$ 9,315	\$ 822,178
Balance, July 1, 2019	46,918,383	\$ 469	\$ 904,069	\$ (119,049)	\$ 785,489	\$ 11,108	\$ 796,597
Issuance of shares, net of offering costs of \$6	4,553	—	75	—	75	—	75
Amortization of share based compensation	—	—	16	—	16	1,083	1,099
Dividends declared on common shares (\$0.33 per share)	—	—	—	(15,484)	(15,484)	—	(15,484)
Distributions declared on LTIP units (\$0.33 per unit)	—	—	—	—	—	(350)	(350)
Net income	—	—	—	10,002	10,002	96	10,098
Balance, September 30, 2019	46,922,936	\$ 469	\$ 904,160	\$ (124,531)	\$ 780,098	\$ 11,937	\$ 792,035

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Nine Months Ended September 30, 2018 and 2019

	Common Shares		Additional Paid - In Capital	Retained earnings (distributions in excess of retained earnings)	Total Shareholders' Equity	Noncontrolling Interest in Operating Partnership	Total Equity
	Shares	Amount					
Balance, January 1, 2018	45,375,266	\$ 450	\$ 871,730	\$ (69,018)	\$ 803,162	\$ 6,618	\$ 809,780
Issuance of shares pursuant to Equity Incentive Plan	21,670	—	500	—	500	—	500
Issuance of shares, net of offering costs of \$515	1,117,250	15	23,832	—	23,847	—	23,847
Amortization of share based compensation	—	—	94	—	94	2,692	2,786
Dividends declared on common shares (\$0.99 per share)	—	—	—	(45,553)	(45,553)	—	(45,553)
Distributions declared on LTIP units (\$0.99 per unit)	—	—	—	—	—	(878)	(878)
Forfeited distributions declared on LTIP units	—	—	—	—	—	652	652
Net income	—	—	—	30,813	30,813	231	31,044
Balance, September 30, 2018	46,514,186	\$ 465	\$ 896,156	\$ (83,758)	\$ 812,863	\$ 9,315	\$ 822,178
Balance, January 1, 2019	46,525,652	\$ 465	\$ 896,286	\$ (99,285)	\$ 797,466	\$ 9,952	\$ 807,418
Issuance of shares pursuant to Equity Incentive Plan	27,870	—	500	—	500	—	500
Issuance of shares, net of offering costs of \$207	369,414	4	6,990	—	6,994	—	6,994
Amortization of share based compensation	—	—	47	—	47	3,124	3,171
Dividends declared on common shares (\$0.99 per share)	—	—	—	(46,298)	(46,298)	—	(46,298)
Distributions declared on LTIP units (\$0.99 per unit)	—	—	—	—	—	(1,001)	(1,001)
Reallocation of noncontrolling interest	—	—	337	—	337	(337)	—
Net income	—	—	—	21,052	21,052	199	21,251
Balance, September 30, 2019	46,922,936	\$ 469	\$ 904,160	\$ (124,531)	\$ 780,098	\$ 11,937	\$ 792,035

The accompanying notes are an integral part of these consolidated financial statements.

CHATHAM LODGING TRUST
Consolidated Statements of Cash Flows
(In thousands)
(unaudited)

	For the nine months ended September 30,	
	2019	2018
Cash flows from operating activities:		
Net income	\$ 21,251	\$ 31,044
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	38,508	35,744
Amortization of deferred franchise fees	186	176
Amortization of deferred financing fees included in interest expense	684	680
Loss on sale of hotel property	3,295	—
Share based compensation	3,508	3,162
Loss (gain) from unconsolidated real estate entities	3,450	(938)
Distributions from unconsolidated entities	—	354
Changes in assets and liabilities:		
Right of use asset	460	—
Hotel receivables	(4,938)	(2,368)
Deferred costs	(30)	(109)
Prepaid expenses and other assets	(1,801)	(1,262)
Accounts payable and accrued expenses	5,395	4,948
Lease liability	(287)	—
Net cash provided by operating activities	69,681	71,431
Cash flows from investing activities:		
Improvements and additions to hotel properties	(30,342)	(23,309)
Acquisition of hotel properties, net of cash acquired	(8,100)	(21,046)
Investment in hotel properties under development	(6,902)	—
Proceeds from sale of hotel properties, net	8,987	—
Distributions from unconsolidated real estate entities	661	3,871
Net cash used in investing activities	(35,696)	(40,484)
Cash flows from financing activities:		
Borrowings on revolving credit facility	59,500	83,000
Repayments on revolving credit facility	(55,000)	(85,000)
Payments on mortgage debt	(4,424)	(3,638)
Payment of financing costs	(48)	(954)
Payment of offering costs	(207)	(515)
Proceeds from issuance of common shares	7,199	24,361
Distributions-common shares/units	(46,948)	(46,047)
Net cash used in financing activities	(39,928)	(28,793)
Net change in cash, cash equivalents and restricted cash	(5,943)	2,154
Cash, cash equivalents and restricted cash, beginning of period	32,337	36,499
Cash, cash equivalents and restricted cash, end of period	\$ 26,394	\$ 38,653
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 20,605	\$ 18,897
Capitalized interest	\$ 226	\$ —
Cash paid for income taxes	\$ 591	\$ 856

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Supplemental disclosure of non-cash investing and financing information:

On January 16, 2019, the Company issued 27,870 shares to its independent trustees pursuant to the Company's Equity Incentive Plan as compensation for services performed in 2018. On January 16, 2018, the Company issued 21,670 shares to its independent trustees pursuant to the Company's Equity Incentive Plan as compensation for services performed in 2017.

As of September 30, 2019, the Company had accrued distributions payable of \$6,018. These distributions were paid on October 25, 2019, except for \$781 related to accrued but unpaid distributions on unvested performance based shares and LTIP units. As of September 30, 2018, the Company had accrued distributions payable of \$5,578. These distributions were paid on October 26, 2018, except for \$395 related to accrued but unpaid distributions on unvested performance based shares.

Accrued share based compensation of \$337 and \$375 is included in accounts payable and accrued expenses as of September 30, 2019 and 2018, respectively.

Accrued capital improvements of \$2,421 and \$2,172 are included in accounts payable and accrued expenses as of September 30, 2019 and 2018, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

CHATHAM LODGING TRUST

Notes to the Consolidated Financial Statements

(in thousands, except share and per share data, unless otherwise specified)
(unaudited)

1. Organization

Chatham Lodging Trust (“we,” “us” or the “Company”) was formed as a Maryland real estate investment trust (“REIT”) on October 26, 2009. The Company is internally-managed and invests primarily in upscale extended-stay and premium-branded select-service hotels.

In January 2014, the Company established an At the Market Equity Offering (“Prior ATM Plan”) whereby, from time to time, we may publicly offer and sell our common shares having an aggregate maximum offering price of up to \$50 million by means of ordinary brokers’ transactions on the New York Stock Exchange (the “NYSE”), in negotiated transactions or in transactions that are deemed to be “at the market” offerings as defined in Rule 415 under the Securities Act of 1933. The Company filed a \$100 million registration statement for a new ATM program (the “ATM Plan” and together with the Prior ATM Plan, the “ATM Plans”) on December 28, 2017 to replace the prior program. At the same time, the Company entered into sales agreements with Cantor Fitzgerald & Co. (“Cantor”), Barclays Capital Inc. (“Barclays”), Robert W. Baird & Co. Incorporated, (“Baird”), Citigroup Global Markets Inc. (“Citigroup”), Stifel, Nicolaus & Company, Incorporated (“Stifel”) and Wells Fargo Securities, LLC (“Wells Fargo”) as sales agents. During the three months ended September 30, 2019, we issued no shares under the ATM Plan. As of September 30, 2019, there was approximately \$90.4 million available for issuance under the ATM Plan.

In January 2014, the Company established a \$25 million dividend reinvestment and stock purchase plan (the “Prior DRSP”). We filed a new \$50 million shelf registration statement for the dividend reinvestment and stock purchase plan (the “New DRSP” and together with the Prior DRSP, the “DRSPs”) on December 28, 2017 to replace the prior program. Under the DRSPs, shareholders may purchase additional common shares by reinvesting some or all of the cash dividends received on the Company’s common shares. Shareholders may also make optional cash purchases of the Company’s common shares subject to certain limitations detailed in the prospectus for the DRSPs. During the three months ended September 30, 2019, we issued 4,553 shares under the New DRSP at a weighted average price of \$17.73, which generated \$0.1 million of proceeds. As of September 30, 2019, there was approximately \$28.0 million available for issuance under the New DRSP.

The net proceeds from any share offerings or issuances are contributed to Chatham Lodging, L.P., our operating partnership (the “Operating Partnership”), in exchange for partnership interests. Substantially all of the Company’s assets are held by, and all operations are conducted through, the Operating Partnership. Chatham Lodging Trust is the sole general partner of the Operating Partnership and owns 100.0% of the common units of limited partnership interest in the Operating Partnership. Certain of the Company’s executive officers hold vested and unvested long-term incentive plan units in the Operating Partnership (“LTIP units”), which are presented as non-controlling interests on our consolidated balance sheets.

As of September 30, 2019, the Company wholly owned 40 hotels with an aggregate of 6,092 rooms located in 15 states and the District of Columbia. As of September 30, 2019, the Company also (i) held a 10.3% noncontrolling interest in a joint venture (the “NewINK JV”) with affiliates of Colony Capital, Inc. (“CLNY”), which owns 47 hotels acquired from a joint venture (the “Innkeepers JV”) between the Company and Cerberus Capital Management (“Cerberus”), comprising 6,098 rooms and (ii) held a 10% noncontrolling interest in a separate joint venture (the “Inland JV”) with CLNY, which owns 48 hotels acquired from Inland American Real Estate Trust, Inc. (“Inland”), comprising an aggregate of 6,402 rooms. We sometimes use the term “JVs”, which refers collectively to the NewINK JV and Inland JV.

To qualify as a REIT, the Company cannot operate the hotels. Therefore, the Operating Partnership and its subsidiaries lease the Company’s wholly owned hotels to taxable REIT subsidiary lessees (“TRS Lessees”), which are wholly owned by the Company’s taxable REIT subsidiary (“TRS”) holding company. The Company indirectly (i) owns its 10.3% interest in the 47 NewINK JV hotels and (ii) owns its 10% interest in the 48 Inland JV hotels through the Operating Partnership. All of the NewINK JV hotels and Inland JV hotels are leased to TRS Lessees, in which the Company indirectly owns noncontrolling interests through its TRS holding company. Each hotel is leased to a TRS Lessee under a percentage lease that provides for rental payments equal to the greater of (i) a fixed base rent amount or (ii) a percentage rent based on hotel revenue. The initial term of each of the TRS leases is 5 years. Lease revenue from each TRS Lessee is eliminated in consolidation.

The TRS Lessees have entered into management agreements with third-party management companies that provide day-to-day management for the hotels. As of September 30, 2019, Island Hospitality Management LLC (“IHM”), which is 52.5% owned by Jeffrey H. Fisher, the Company’s Chairman, President and Chief Executive Officer, managed all 40 of the Company’s wholly owned hotels. As of September 30, 2019, all of the NewINK JV hotels were managed by IHM. As of September 30, 2019, 34 of the Inland JV hotels were managed by IHM and 14 of the Inland JV hotels were managed by Marriott International, Inc. (“Marriott”).

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited interim consolidated financial statements and related notes have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) and in conformity with the rules and regulations of the Securities and Exchange Commission (“SEC”) applicable to interim financial information. These unaudited consolidated financial statements, in the opinion of management, include all adjustments consisting of normal, recurring adjustments which are considered necessary for a fair statement of the consolidated balance sheets, consolidated statements of operations, consolidated statements of equity, and consolidated statements of cash flows for the periods presented. Interim results are not necessarily indicative of full year performance due to seasonal and other factors, including the timing of the acquisition or sale of hotels.

The consolidated financial statements include all of the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions are eliminated in consolidation. The accompanying unaudited consolidated financial statements should be read in conjunction with the audited financial statements prepared in accordance with GAAP, and the related notes thereto as of December 31, 2018, which are included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2018.

Reclassifications

Certain prior period revenue and expense amounts in the consolidated financial statements have been reclassified to be comparable to the current period presentations. The reclassification did not have any impact on net income. In addition, in accordance with the SEC’s Disclosure Update and Simplification release, dated August 18, 2018, the Company reclassified the Gain (loss) on sale of hotel property line on the Company’s Consolidated Statements of Operations within Operating income for all periods presented.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Recently Adopted Accounting Policies

On January 1, 2019, the Company adopted accounting guidance under Accounting Standards Codification (ASU) 2016-02 (“ASU 2016-02”), *Leases*, which relates to the accounting for leasing transactions. On February 25, 2016, the FASB issued updated accounting guidance which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new accounting guidance requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on whether or not the lease is effectively a financed purchase by the lessee. The classification of the lease will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases. We adopted the new accounting guidance on January 1, 2019 and applied it based on the optional transition method provided for, which allows entities to recognize a cumulative-effect adjustment to the balance sheet on the adoption date. Upon adoption, we applied the package of practical expedients made available under the new accounting guidance and also make an accounting policy election to not recognize right-of-use assets or lease liabilities for leases with terms of 12 months or less. For our ground lease agreements and corporate office lease agreement, all of which are currently accounted for as operating leases, we recognized lease liabilities of \$25.7 million with corresponding right-of use assets of \$23.1 million our consolidated balance sheet as of January 1, 2019.

3. Acquisition of Hotel Properties

Hotel Purchase Price Allocation

We acquired the Residence Inn Summerville ("RI Summerville") hotel in Summerville, SC for \$20.8 million on August 27, 2018 and the Courtyard Dallas Downtown ("Dallas DT") hotel in Dallas, TX for \$49.0 million on December 5, 2018. The allocation of the purchase price of each hotel acquired by the Company in 2018, based on the fair value on the date of its acquisition, was (in thousands):

	RI Summerville	Dallas DT
Acquisition date	8/27/2018	12/5/2018
Number of Rooms	96	167
Land	\$ 2,300	\$ 2,900
Building and improvements	17,060	42,760
Furniture, fixtures and equipment	1,234	3,340
Cash	—	5
Accounts receivable	—	8
Prepaid expenses and other assets	—	68
Accounts payable and accrued expenses	(9)	(33)
Net assets acquired, net of cash	<u>\$ 20,585</u>	<u>\$ 49,043</u>

The value of the assets acquired was primarily based on a sales comparison approach (for land) and a depreciated replacement cost approach (for building and improvements and furniture, fixtures and equipment). The sales comparison approach uses inputs of recent land sales in the respective hotel markets. The depreciated replacement cost approach uses inputs of both direct and indirect replacement costs using a nationally recognized authority on replacement cost information as well as the age, square footage and number of rooms of the respective assets. Property acquisition costs of \$0.0 million and \$0.2 million, respectively were capitalized in 2019 and 2018.

The amount of revenue and operating income from the hotels acquired in 2018 from their respective dates of acquisition through September 30, 2019 is as follows (in thousands):

	Acquisition Date	For the three months ended September 30,				For the nine months ended September 30,			
		2019		2018		2019		2018	
		Revenue	Operating Income	Revenue	Operating Income	Revenue	Operating Income	Revenue	Operating Income
Residence Inn Summerville, SC	08/27/2018	\$ 895	\$ 303	\$ 186	\$ (77)	\$ 2,719	\$ 966	\$ 186	\$ (112)
Courtyard Dallas Downtown, TX	12/5/2018	\$ 1,866	\$ 515	—	—	5,857	1,918	—	—
Total		<u>\$ 2,761</u>	<u>\$ 818</u>	<u>\$ 186</u>	<u>\$ (77)</u>	<u>\$ 8,576</u>	<u>\$ 2,884</u>	<u>\$ 186</u>	<u>\$ (112)</u>

4. Disposition of Hotel Properties

On May 7, 2019, the Company sold the Courtyard by Marriott hotel in Altoona, PA for \$4.6 million and recognized a loss on the sale of the hotel property of \$4.4 million. On May 15, 2019, the Company sold the SpringHill Suites by Marriott hotel in Washington, PA for \$5.1 million and recognized a gain on the sale of the hotel property of \$1.1 million. Proceeds from the sales were used to repay amounts outstanding on the Company's senior unsecured revolving credit facility. These sales did not represent a strategic shift that had or will have a major effect on the Company's operations and financial results and did not qualify to be reported as discontinued operations.

During the three and nine months ended September 30, 2019 and 2018, the Company's consolidated statements of operations included operating income related to the disposed hotels as follows (in thousands):

	For the three months ended				For the nine months ended			
	September 30,				September 30,			
	2019		2018		2019		2018	
Altoona CY	\$	—	\$	207	\$	73	\$	401
Washington SHS		—		216		198		481
Total	\$	—	\$	423	\$	271	\$	882

5. Allowance for Doubtful Accounts

The Company maintains an allowance for doubtful accounts at a level believed to be adequate to absorb estimated probable losses. That estimate is based on past loss experience, current economic and market conditions and other relevant factors. The allowance for doubtful accounts was \$0.3 million and \$0.3 million as of September 30, 2019 and December 31, 2018, respectively.

6. Investment in Hotel Properties, net

Investment in Hotel Properties, net

Investment in hotel properties, net as of September 30, 2019 and December 31, 2018 consisted of the following (in thousands):

	September 30, 2019		December 31, 2018	
Land and improvements	\$	296,832	\$	296,253
Building and improvements		1,213,894		1,214,780
Furniture, fixtures and equipment		79,737		73,411
Renovations in progress		30,321		25,370
		1,620,784		1,609,814
Less: accumulated depreciation		(267,893)		(236,041)
Investment in hotel properties, net	\$	1,352,891	\$	1,373,773

Investment in hotel properties under development

We are developing a hotel in Los Angeles, CA on a parcel of land owned by us. We have incurred \$15.2 million of costs to date, which includes \$6.6 million of land acquisition costs and \$8.6 million of other development costs. We reclassified the \$6.6 million of land acquisition costs from Land to Hotel Properties Under Development during the three months ended June 30, 2019 in conjunction with the commencement of development activities.

7. Investment in Unconsolidated Entities

On June 9, 2014, the Company acquired a 10.3% interest in the NewINK JV, a joint venture between affiliates of NorthStar Realty Finance Corp. ("NorthStar") and the Operating Partnership. The Company accounts for this investment under the equity method. NorthStar merged with Colony Capital, Inc. ("CLNY") on January 10, 2017 to form a new company, CLNY, which owns a 89.7% interest in the NewINK JV. The value of NewINK JV assets and liabilities were adjusted to reflect estimated fair market value at the time Colony merged with NorthStar. As of September 30, 2019 and 2018, the Company's share of partners' capital in the NewINK JV was approximately \$44.4 million and \$49.4 million, respectively, and the total difference between the carrying amount of investment and the Company's share of partners' capital was approximately \$56.1 million and \$57.4 million, respectively, (for which the basis difference related to amortizing assets is being recognized over the life of the related assets as a basis difference adjustment). The Company serves as managing member of the NewINK JV. During the three and nine months ended September 30, 2019 and 2018, the Company received cash distributions from the NewINK JV as follows (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Cash generated from other activities and excess cash	\$ —	\$ 1,182	\$ 411	\$ 2,775
Total	\$ —	\$ 1,182	\$ 411	\$ 2,775

On November 17, 2014, the Company acquired a 10.0% interest in the Inland JV, a joint venture between affiliates of NorthStar and the Operating Partnership. The Company accounts for this investment under the equity method. NorthStar merged with Colony Capital, Inc. ("CLNY") on January 10, 2017 to form a new company, CLNY, which owns a 90% interest in the Inland JV. The value of Inland JV assets and liabilities were adjusted to reflect estimated fair market value at the time Colony merged with NorthStar. As of September 30, 2019 and 2018, the Company's share of partners' capital in the Inland JV was approximately \$30.0 million and \$33.3 million, respectively, and the total difference between the carrying amount of the investment and the Company's share of partners' capital was approximately \$10.5 million and \$10.8 million, respectively (for which the basis difference related to amortizing assets is being recognized over the life of the related assets as a basis difference adjustment). The Company serves as managing member of the Inland JV. During the three and nine months ended September 30, 2019 and 2018, the Company received cash distributions from the Inland JV as follows (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Cash generated from other activities and excess cash	\$ 250	\$ 200	250	\$ 1,450
Total	\$ 250	\$ 200	250	\$ 1,450

On May 9, 2017, the NewINK JV refinanced the \$840.0 million loan collateralized by the 47 hotels with a new \$850.0 million loan. The new non-recourse loan is with Morgan Stanley Bank, N.A. The new loan bears interest at a rate of LIBOR plus a spread of 2.79%, had an initial maturity date of June 7, 2019 and three one-year extension options. The NewINK JV exercised the first extension and the maturity has been extended to June 7, 2020.

On June 9, 2017, the Inland JV refinanced the \$817.0 million loan collateralized by the 48 hotels with a new \$780.0 million non-recourse loan with Column Financial, Inc. On June 9, 2017, the Company contributed an additional \$5.0 million of capital related to its share in the Inland JV to reduce the debt collateralized by the 48 hotels. The new loan bears interest at a rate of LIBOR plus a spread of 3.3%, had an initial maturity date of July 9, 2019 and three one-year extension options. The Inland JV exercised the first extension and the maturity has been extended to July 9, 2020.

The Company's ownership interests in the JVs are subject to change in the event that either the Company or CLNY calls for additional capital contributions to the respective JVs necessary for the conduct of business, including contributions to fund costs and expenses related to capital expenditures. In connection with (i) the non-recourse mortgage loan secured by the NewINK JV properties and the related non-recourse mezzanine loan secured by the membership interests in the owners of the NewINK JV properties and (ii) the non-recourse mortgage loan secured by the Inland JV properties, the Operating Partnership provided the applicable lenders with customary environmental indemnities, as well as guarantees of certain customary non-recourse carve-out provisions such as fraud, material and intentional misrepresentations and misapplication of funds. In some circumstances, such as the bankruptcy of the applicable borrowers, the guarantees are for the full amount of the outstanding debt, but in most circumstances, the guarantees are capped at 15% of the debt outstanding at the time in question (in the case of the NewINK JV loans) or 20% of the debt outstanding at the time in question (in the case of the Inland JV loans). In connection with each of the NewINK JV and Inland JV loans, the Operating Partnership has entered into a contribution agreement with its JV partner whereby the JV partner is, in most cases, responsible to cover such JV partner's pro rata share of any amounts due by the Operating Partnership under the applicable guarantees and environmental indemnities. The Company manages the JVs and will receive a promote interest in each applicable JV if it meets certain return thresholds for such JV. CLNY may also approve certain actions by the JVs without the Company's consent, including certain property dispositions conducted at arm's length, certain actions related to the restructuring of the applicable JV and removal of the Company as managing member in the event the Company fails to fulfill its material obligations under the applicable joint venture agreement.

The Company's investments in the NewINK JV and the Inland JV were \$(11.7) million and \$19.5 million, respectively, at September 30, 2019. The following table sets forth the combined components of net income, including the Company's share, related to all JVs for the three and nine months ended September 30, 2019 and 2018 (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Revenue	\$ 135,727	\$ 136,087	\$ 382,303	\$ 381,150
Total hotel operating expenses	85,270	86,638	249,342	248,298
Hotel operating income	\$ 50,457	\$ 49,449	\$ 132,961	\$ 132,852
Impairment loss	32,773	—	32,773	—
Net income (loss)	\$ (31,300)	\$ 2,790	\$ (45,754)	\$ 2,681
Income (loss) allocable to the Company	\$ (3,183)	\$ 290	\$ (4,647)	\$ (259)
Basis difference adjustment	399	399	1,197	1,197
Total income (loss) from unconsolidated real estate entities attributable to the Company	\$ (2,784)	\$ 689	\$ (3,450)	\$ 938

8. Debt

The Company's mortgage loans are collateralized by first-mortgage liens on certain of the Company's properties. The mortgage loans are non-recourse except for instances of fraud or misapplication of funds. Mortgage and senior unsecured revolving credit facility debt consisted of the following (dollars in thousands):

Collateral	Interest Rate	Maturity Date	9/30/19 Property Carrying Value	Balance Outstanding on Loan as of	
				September 30, 2019	December 31, 2018
Senior Unsecured Revolving Credit Facility (1)	4.45 %	March 8, 2022	\$ —	\$ 86,000	\$ 81,500
Residence Inn by Marriott New Rochelle, NY	5.75 %	September 1, 2021	17,918	13,045	13,361
Residence Inn by Marriott San Diego, CA	4.66 %	February 6, 2023	45,233	27,429	27,885
Homewood Suites by Hilton San Antonio, TX	4.59 %	February 6, 2023	30,192	15,653	15,916
Residence Inn by Marriott Vienna, VA	4.49 %	February 6, 2023	32,242	21,416	21,782
Courtyard by Marriott Houston, TX	4.19 %	May 6, 2023	31,406	17,665	17,976
Hyatt Place Pittsburgh, PA	4.65 %	July 6, 2023	35,164	21,640	21,989
Residence Inn by Marriott Bellevue, WA	4.97 %	December 6, 2023	64,490	44,068	44,680
Residence Inn by Marriott Garden Grove, CA	4.79 %	April 6, 2024	38,514	32,199	32,620
Residence Inn by Marriott Silicon Valley I, CA	4.64 %	July 1, 2024	80,202	64,650	64,800
Residence Inn by Marriott Silicon Valley II, CA	4.64 %	July 1, 2024	84,464	70,537	70,700
Residence Inn by Marriott San Mateo, CA	4.64 %	July 1, 2024	64,524	48,488	48,600
Residence Inn by Marriott Mountain View, CA	4.64 %	July 6, 2024	53,426	37,812	37,900
SpringHill Suites by Marriott Savannah, GA	4.62 %	July 6, 2024	34,905	29,930	30,000
Hilton Garden Inn Marina del Rey, CA	4.68 %	July 6, 2024	39,461	21,040	21,355
Homewood Suites by Hilton Billerica, MA	4.32 %	December 6, 2024	14,194	15,763	15,965
Hampton Inn & Suites Houston Medical Center, TX	4.25 %	January 6, 2025	16,299	17,796	18,026
Total debt before unamortized debt issue costs			\$ 682,634	\$ 585,131	\$ 585,055
Unamortized mortgage debt issue costs				(1,491)	(1,773)
Total debt outstanding				\$ 583,640	\$ 583,282

(1) The interest rate for the senior unsecured revolving credit facility is variable and based on either LIBOR plus an applicable margin ranging from 1.55% to 2.3%, or prime plus an applicable margin of 0.55% to 1.3%.

At September 30, 2019 and December 31, 2018, the Company had \$86.0 million and \$81.5 million, respectively, of outstanding borrowings under its senior unsecured revolving credit facility. At September 30, 2019, the maximum borrowing availability under the senior unsecured revolving credit facility was \$250.0 million.

The Company estimates the fair value of its fixed rate debt by discounting the future cash flows of each instrument at estimated market rates. All of the Company's mortgage loans are fixed-rate. Rates take into consideration general market conditions, quality and estimated value of collateral and maturity of debt with similar credit terms and are classified within level 3 of the fair value hierarchy. The estimated fair value of the Company's fixed rate debt as of September 30, 2019 and December 31, 2018 was \$509.6 million and \$489.0 million, respectively.

The Company estimates the fair value of its variable rate debt by taking into account general market conditions and the estimated credit terms it could obtain for debt with similar maturity and is classified within level 3 of the fair value hierarchy. As of September 30, 2019, the Company's only variable rate debt is under its senior unsecured revolving credit facility. The estimated fair value of the Company's variable rate debt as of September 30, 2019 and December 31, 2018 was \$86.0 million and \$81.5 million, respectively.

As of September 30, 2019, the Company was in compliance with all of its financial covenants. At September 30, 2019, the Company's consolidated fixed charge coverage ratio was 3.2 and the credit facility covenant is 1.5. Future scheduled principal payments of debt obligations as of September 30, 2019, for the current year and each of the next five calendar years and thereafter are as follows (in thousands):

	Amount
2019 (remaining three months)	\$ 2,672
2020	9,536
2021	21,962
2022	95,954
2023	142,440
2024	296,660
Thereafter	15,907
Total debt before unamortized debt issue costs	\$ 585,131
Unamortized mortgage debt issue costs	(1,491)
Total debt outstanding	\$ 583,640

9. Income Taxes

The Company's TRS is subject to federal and state income taxes.

The components of income tax expense for the following periods are as follows (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Federal	\$ —	\$ —	\$ —	\$ —
State	—	—	—	—
Tax expense (benefit)	\$ —	\$ —	\$ —	\$ —

As of each reporting date, the Company's management considers new evidence, both positive and negative, that could impact management's view with regard to future realization of deferred tax assets. The Company's TRS is expecting increased taxable losses in 2019. As of September 30, 2019, the TRS continues to recognize a full valuation allowance equal to 100% of the gross deferred tax assets, with the exception of the AMT tax credit, due to the uncertainty of the TRS's ability to utilize these deferred tax assets. Management will continue to monitor the need for a valuation allowance.

During the third quarter of 2018, the Company was notified that the tax return of the Company's TRS was going to be examined by the Internal Revenue Service for the tax year ended December 31, 2016. The examination remains open. The Company believes it does not need to record a liability related to matters contained in the tax period open to examination. However, should the Company experience an unfavorable outcome in the matter, such outcome could have a material impact on its results of operations, financial position and cash flows.

10. Dividends Declared and Paid

The Company declared total common share dividends of \$0.33 per share and distributions on LTIP units of \$0.33 per unit for the three months ended September 30, 2019 and \$0.99 per share and distributions on LTIP units of \$0.99 per unit for the nine months ended September 30, 2019. The dividends and distributions were as follows:

	Record Date	Payment Date	Common share distribution amount	LTIP unit distribution amount
January	1/31/2019	2/22/2019	\$ 0.11	\$ 0.11
February	2/28/2019	3/29/2019	0.11	0.11
March	3/29/2019	4/26/2019	0.11	0.11
1st Quarter 2019			\$ 0.33	\$ 0.33
April	4/30/2019	5/31/2019	\$ 0.11	\$ 0.11
May	5/31/2019	6/28/2019	0.11	0.11
June	6/28/2019	7/26/2019	0.11	0.11
2nd Quarter 2019			\$ 0.33	\$ 0.33
July	7/31/2019	8/30/2019	\$ 0.11	\$ 0.11
August	8/30/2019	9/27/2019	0.11	0.11
September	9/30/2019	10/25/2019	0.11	0.11
3rd Quarter 2019			\$ 0.33	\$ 0.33
Total 2019			\$ 0.99	\$ 0.99

11. Earnings Per Share

The two-class method is used to determine earnings per share because unvested restricted shares and unvested LTIP units are considered to be participating shares. The LTIP units held by the non-controlling interest holders, which may be converted to common shares of beneficial interest, have been excluded from the denominator of the diluted earnings per share calculation as there would be no effect on the amounts since limited partners' share of income or loss would also be added back to net income or loss. Unvested restricted shares, unvested long-term incentive plan units and unvested Class A Performance LTIP units that could potentially dilute basic earnings per share in the future would not be included in the computation of diluted loss per share, for the periods where a loss has been recorded, because they would have been anti-dilutive for the periods presented. The following is a reconciliation of the amounts used in calculating basic and diluted net income per share (in thousands, except share and per share data):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Numerator:				
Net income attributable to common shareholders	\$ 10,002	\$ 14,580	\$ 21,052	\$ 30,813
Dividends paid on unvested shares and units	(107)	(81)	(299)	(229)
Net income attributable to common shareholders	<u>\$ 9,895</u>	<u>\$ 14,499</u>	<u>\$ 20,753</u>	<u>\$ 30,584</u>
Denominator:				
Weighted average number of common shares - basic	46,913,922	46,149,765	46,744,890	45,925,178
Unvested shares	238,244	235,204	212,074	153,380
Weighted average number of common shares - diluted	<u>47,152,166</u>	<u>46,384,969</u>	<u>46,956,964</u>	<u>46,078,558</u>
Basic income per Common Share:				
Net income attributable to common shareholders per weighted average basic common share	<u>\$ 0.21</u>	<u>\$ 0.31</u>	<u>\$ 0.44</u>	<u>\$ 0.67</u>
Diluted income per Common Share:				
Net income attributable to common shareholders per weighted average diluted common share	<u>\$ 0.21</u>	<u>\$ 0.31</u>	<u>\$ 0.44</u>	<u>\$ 0.66</u>

12. Equity Incentive Plan

The Company maintains its Equity Incentive Plan to attract and retain independent trustees, executive officers and other key employees and service providers. The plan provides for the grant of options to purchase common shares, share awards, share appreciation rights, performance units and other equity-based awards. The plan was amended and restated as of May 17, 2013 to increase the maximum number of shares available under the plan to 3,000,000 shares. Share awards under this plan generally vest over three years, though compensation for the Company's independent trustees includes share grants that vest immediately. The Company pays dividends on unvested shares and units, except for performance-based shares and outperformance based units, for which dividends on unvested performance-based shares and units are accrued and not paid until those shares or units vest. Certain awards may provide for accelerated vesting if there is a change in control. In January 2019 and 2018, the Company issued 27,870 and 21,670 common shares, respectively, to its independent trustees as compensation for services performed in 2018 and 2017, respectively. As of September 30, 2019, there were 1,150,806 common shares available for issuance under the Equity Incentive Plan.

Restricted Share Awards

From time to time, the Company may award restricted shares under the Equity Incentive Plan as compensation to officers, employees and non-employee trustees. The Company recognizes compensation expense for the restricted shares on a straight-line basis over the vesting period based on the fair market value of the shares on the date of issuance.

A summary of the Company's restricted share awards for the nine months ended September 30, 2019 and the year ended December 31, 2018 is as follows:

	Nine Months Ended		Year Ended	
	September 30, 2019		December 31, 2018	
	Number of Shares	Weighted-Average Grant Date Fair Value	Number of Shares	Weighted-Average Grant Date Fair Value
Non-vested at beginning of the period	8,334	\$ 18.52	57,514	\$ 23.78
Granted	—	—	5,000	17.40
Vested	(1,667)	20.20	(30,084)	26.24
Forfeited	—	—	(24,096)	21.21
Non-vested at end of the period	6,667	\$ 18.10	8,334	\$ 18.52

As of September 30, 2019 and December 31, 2018, there were \$0.1 million and \$0.1 million, respectively, of unrecognized compensation costs related to restricted share awards. As of September 30, 2019, these costs were expected to be recognized over a weighted-average period of approximately 2.0 years. For the three months ended September 30, 2019 and 2018, the Company recognized approximately \$15.7 thousand and \$8.4 thousand, respectively, and for the nine months ended September 30, 2019 and 2018, the Company recognized approximately \$47.0 thousand and \$94.7 thousand, respectively, of expense related to the restricted share awards.

Long-Term Incentive Plan Awards

LTIP units are a special class of partnership interests in the Operating Partnership which may be issued to eligible participants for the performance of services to or for the benefit of the Company. Under the Equity Incentive Plan, each LTIP unit issued is deemed equivalent to an award of one common share thereby reducing the number of shares available for other equity awards on a one-for-one basis.

A summary of the Company's LTIP Unit awards for the nine months ended September 30, 2019 and the year ended December 31, 2018 is as follows:

	Nine Months Ended		Year Ended	
	September 30, 2019		December 31, 2018	
	Number of Units	Weighted-Average Grant Date Fair Value	Number of Units	Weighted-Average Grant Date Fair Value
Non-vested at beginning of the period	476,398	\$ 17.73	482,056	\$ 16.58
Granted	221,853	18.73	244,917	16.94
Vested	(99,931)	16.55	(67,275)	16.42
Forfeited	—	\$ —	(183,300)	\$ 14.13
Non-vested at end of the period	598,320	\$ 18.30	476,398	\$ 17.73

Outperformance Plan LTIP Awards

On June 1, 2015, the Company's Operating Partnership granted 183,300 Class A Performance LTIP units, as recommended by the Compensation Committee of the Board (the "Compensation Committee"), pursuant to a long-term, multi-year performance plan (the "Outperformance Plan"). As of June 1, 2018, the Class A Performance LTIP units did not meet the required market based Total Shareholder Return ("TSR") measurements and therefore, the accrued dividends and units have been forfeited. The Company will continue to amortize the remaining expense related to these awards over the eight months due to the awards being market based.

Time-Based LTIP Awards

On March 1, 2019, the Company's Operating Partnership, upon the recommendation of the Compensation Committee, granted 88,746 time-based awards (the "2019 Time-Based LTIP Unit Award"). The grants were made pursuant to award agreements that provide for time-based vesting (the "LTIP Unit Time-Based Vesting Agreement").

Time-based LTIP Unit Awards will vest ratably provided that the recipient remains employed by the Company through the applicable vesting date, subject to acceleration of vesting in the event of the recipient's death, disability, termination without cause or resignation with good reason, or in the event of a change of control of the Company. Prior to vesting, a holder is entitled to receive distributions on the LTIP Units that comprise the 2019 Time-Based LTIP Unit Awards and the prior year LTIP unit Awards set forth in the table above.

Performance-Based LTIP Awards

On March 1, 2019, the Company's Operating Partnership, upon the recommendation of the Compensation Committee, also granted 133,107 performance-based awards (the "2019 Performance-Based LTIP Unit Awards"). The grants were made pursuant to award agreements that have market based vesting conditions. The Performance-Based LTIP Unit Awards are comprised of Class A Performance LTIP Units that will vest only if and to the extent that (i) the Company achieves certain long-term market based TSR criteria established by the Compensation Committee and (ii) the recipient remains employed by the Company through the applicable vesting date, subject to acceleration of vesting in the event of the recipient's death, disability, termination without cause or resignation with good reason, or in the event of a change of control of the Company. Compensation expense is based on an estimated value of \$18.91 per 2019 Performance-Based LTIP Unit Award, which takes into account that some or all of the awards may not vest if long-term market based TSR criteria are not met during the vesting period.

The 2019 Performance-Based LTIP Unit Awards may be earned based on the Company's relative TSR performance for the three-year period beginning on March 1, 2019 and ending on February 28, 2022. The 2019 Performance-Based LTIP Unit Awards, if earned, will be paid out between 50% and 150% of target value as follows:

	Relative TSR Hurdles (Percentile)	Payout Percentage
Threshold	25th	50%
Target	50th	100%
Maximum	75th	150%

Payouts at performance levels in between the hurdles will be calculated by straight-line interpolation.

The Company estimated the aggregate compensation cost to be recognized over the service period determined as of the grant date under ASC 718, excluding the effect of estimated forfeitures, using a Monte Carlo approach. In determining the discounted value of the LTIP units, the Company considered the inherent uncertainty that the LTIP units would never reach parity with the other common units of the Operating Partnership and thus have an economic value of zero to the grantee. Additional factors considered in estimating the value of LTIP units included discounts for illiquidity; expectations for future dividends; risk free interest rates; stock price volatility; and economic environment and market conditions.

The grant date fair values of the LTIPs and the assumptions used to estimate the values are as follows:

	Grant Date	Number of Units Granted	Estimated Value Per Unit	Volatility	Dividend Yield	Risk Free Interest Rate
Outperformance Plan LTIP Unit Awards	6/1/2015	183,300	\$14.13	26%	4.5%	0.95%
2016 Time-Based LTIP Unit Awards	1/28/2016	72,966	\$16.69	28%	—%	0.79%
2016 Performance-Based LTIP Unit Awards	1/28/2016	39,285	\$11.09	30%	5.8%	1.13%
2017 Time-Based LTIP Unit Awards	3/1/2017	89,574	\$18.53	24%	—%	0.92%
2017 Performance-Based LTIP Unit Awards	3/1/2017	134,348	\$19.65	25%	5.8%	1.47%
2018 Time-Based LTIP Unit Awards	3/1/2018	97,968	\$16.83	26%	—%	2.07%
2018 Performance-Based LTIP Unit Awards	3/1/2018	146,949	\$17.02	26%	6.2%	2.37%
2019 Time-Based LTIP Unit Awards	3/1/2019	88,746	\$18.45	21%	—%	2.57%
2019 Performance-Based LTIP Unit Awards	3/1/2019	133,107	\$18.91	21%	6.2%	2.55%

The Company recorded \$1.1 million and \$0.9 million in compensation expense related to the LTIP units for the three months ended September 30, 2019 and 2018, respectively, and for the nine months ended September 30, 2019 and 2018, the Company recognized approximately \$3.1 million and \$2.7 million, respectively. As of September 30, 2019 and December 31, 2018, there was \$6.0 million and \$5.0 million, respectively, of total unrecognized compensation cost related to LTIP units. This cost is expected to be recognized over approximately 1.9 years, which represents the weighted average remaining vesting period of the LTIP units.

13. Leases

The Courtyard Altoona hotel was subject to a ground lease with an expiration date of April 30, 2029 with an extension option by the Company of up to 12 additional terms of five years each. Monthly payments were determined by the quarterly average room occupancy of the hotel. Rent was equal to approximately \$8,400 per month when monthly occupancy was less than 85% and could increase up to approximately \$20,000 per month if occupancy was 100%, with minimum rent increased by two and one-half percent (2.5%) on an annual basis. The Altoona hotel was sold on May 7, 2019.

The Residence Inn Gaslamp hotel is subject to a ground lease with an expiration date of January 31, 2065 with an extension option by the Company of up to three additional terms of ten years each. Monthly payments are currently approximately \$40,300 per month and increase 10% every five years. The hotel is subject to annual supplemental rent payments calculated as 5% of gross revenues during the applicable lease year, minus 12 times the monthly base rent scheduled for the lease year.

The Residence Inn New Rochelle is subject to an air rights lease and garage lease that each expire on December 1, 2104. The lease agreements with the City of New Rochelle cover the space above the parking garage that is occupied by the hotel as well as 128 parking spaces in a parking garage that is attached to the hotel. The annual base rent for the garage lease is the hotel's proportionate share of the city's adopted budget for the operations, management and maintenance of the garage and established reserves to fund for the cost of capital repairs. Aggregate rent for 2019 is approximately \$29,000 per quarter.

The Hilton Garden Inn Marina del Rey hotel is subject to a ground lease with an expiration date of December 31, 2067. Minimum monthly payments are currently approximately \$47,500 per month and a percentage rent payment less the minimum rent is due in arrears equal to 5% to 25% of gross income based on the type of income.

The Company entered into a corporate office lease in September 2015. The lease is for a term of 11 years and includes a 12-month rent abatement period and certain tenant improvement allowances. The Company has a renewal option of up to two successive terms of 5 years each. The Company shares the space with related parties and is reimbursed for the pro-rata share of rentable space occupied by the related parties.

The Company is the lessee under ground, air rights, garage and office lease agreements for certain of its properties, all of which qualify as operating leases as of September 30, 2019. These leases typically provide multi-year renewal options to extend term as lessee at the Company's option. Option periods are included in the calculation of the lease obligation liability only when options are reasonably certain to be exercised.

In calculating the Company's lease obligations under the various leases, the Company uses discount rates estimated to be equal to what the Company would have to pay to borrow on a collateralized basis over a similar term, for an amount equal to the lease payments, in a similar economic environment.

The following tables include information regarding the Company's leases for which it is the lessee, for the nine months ended September 30, 2019 and as of period end:

Total Future Lease Payments	
	Amount
2019 (remaining three months)	\$ 494
2020	2,027
2021	2,050
2022	2,072
2023	2,093
2024	2,115
Thereafter	68,906
Total lease payments	\$ 79,757
Less: Imputed interest	(55,935)
Present value of lease liabilities	\$ 23,822

The following is a schedule of the minimum future payments required under the ground, air rights, garage leases and office lease as of December 31, 2018, for each of the next five calendar years and thereafter:

	Amount
2019	\$ 2,065
2020	2,132
2021	2,157
2022	2,182
2023	2,206
Thereafter	75,022
Total lease payments	<u>\$ 85,764</u>

For the nine months ended September 30, 2019, the Company incurred \$0.9 million of fixed lease payment and \$0.5 million of variable lease payments, which are included in property taxes, ground rent and insurance in our consolidated statement of operations.

The following table includes information regarding the right of use assets and lease liabilities of the Company as of September 30, 2019:

	Right of Use Asset	Lease Liability
Balance as of January 1, 2019	\$ 23,091	\$ 25,715
Amortization	(460)	(287)
Disposal	\$ (1,207)	\$ (1,606)
Balance as of September 30, 2019	<u>\$ 21,424</u>	<u>\$ 23,822</u>

Lease Term and Discount Rate	9/30/2019
Weighted-average remaining lease term (years)	40.87
Weighted-average discount rate	6.54%

14. Commitments and Contingencies

Litigation

The nature of the operations of the Company's hotels exposes those hotels, the Company and the Operating Partnership to the risk of claims and litigation in the normal course of their business. IHM is currently a defendant in two class action lawsuits pending in the Santa Clara County Superior Court. The first class action lawsuit was filed on October 21, 2016 under the title Ruffy, et al, v. Island Hospitality Management, LLC, et al. Case No. 16-CV-301473 and the second class action lawsuit was filed on March 21, 2018 under the title Doonan, et al, v. Island Hospitality Management, LLC, et al. Case No. 18-CV-325187. The class actions relate to hotels operated by IHM in the state of California and owned by affiliates of the Company and the NewINK JV, and/or certain third parties. The complaints allege various wage and hour law violations based on alleged misclassification of certain hotel managerial staff and violation of certain California statutes regarding incorrect information contained on employee paystubs. The plaintiffs seek injunctive relief, money damages, penalties, and interest. None of the potential classes has been certified and we are defending our case vigorously. As of September 30, 2019, included in accounts payable is \$0.1 million which represents an estimate of the Company's total exposure to the litigation based on standard indemnification obligations under hotel management agreements with IHM.

Management Agreements

The management agreements with IHM have an initial term of five years and automatically renew for two five-year periods unless IHM provides written notice to us no later than 90 days prior to the then current term's expiration date of its intent not to renew. The IHM management agreements provide for early termination at the Company's option upon sale of any IHM-managed hotel for no termination fee, with six months advance notice. The IHM management agreements may be terminated for cause, including the failure of the managed hotel to meet specified performance levels. Base management fees are calculated as a percentage of the hotel's gross room revenue. If certain financial thresholds are met or exceeded, an incentive management fee is calculated as 10% of the hotel's net operating income less fixed costs, base management fees and a specified return threshold. The incentive management fee is capped at 1% of gross hotel revenues for the applicable calculation.

Management fees totaled approximately \$3.0 million and \$2.9 million, respectively, for the three months ended September 30, 2019 and 2018, respectively, and approximately \$8.4 million and \$8.2 million, respectfully, for the nine months ended September 30, 2019 and 2018.

Franchise Agreements

The fees associated with the franchise agreements are calculated as a specified percentage of the hotel's gross room revenue. Franchise and marketing fees totaled approximately \$7.1 million and \$6.9 million, respectively, for the three months ended September 30, 2019 and 2018 and approximately \$20.1 million and \$19.0 million, respectively, for the nine months ended September 30, 2019 and 2018. The initial term of the agreements range from 10 to 30 years with the weighted average expiration being May 2030.

15. Related Party Transactions

Prior to March 1, 2019, Mr. Fisher owned 51% of IHM. On March 1, 2019, Mr. Fisher acquired the 1.5% ownership interest of an employee who was leaving IHM. As of September 30, 2019, Mr. Fisher owns 52.5% of IHM. As of September 30, 2019, the Company had hotel management agreements with IHM to manage all 40 of its wholly owned hotels. As of September 30, 2019, all 47 hotels owned by the NewINK JV and 34 of the 48 hotels owned by the Inland JV are managed by IHM. Hotel management, revenue management and accounting fees accrued or paid to IHM for the hotels owned by the Company for the three months ended September 30, 2019 and 2018 were \$3.0 million and \$2.9 million, respectively, and for the nine months ended September 30, 2019 and 2018 were \$8.4 million and \$8.2 million, respectively. At September 30, 2019 and December 31, 2018, the amounts due to IHM were \$1.4 million and \$1.1 million, respectively. The Company provides services to an entity Castleblack Owner Holding, LLC ("Castleblack") which is 97.5% owned by affiliates of CLNY and 2.5% owned by Mr. Fisher. During the three months ended September 30, 2019 and 2018 the company provided services of \$32.8 thousand and \$107.0 thousand, respectively.

Cost reimbursements from unconsolidated real estate entities revenue represent reimbursements of costs incurred on behalf of the NewINK JV, Inland JV and Castleblack. These costs relate primarily to corporate payroll costs at the NewINK JV, Inland JV and Castleblack where the Company is the employer and shared office expenses. As the Company records cost reimbursements based upon costs incurred with no added markup, the revenue and related expense has no impact on the Company's operating income or net income. Cost reimbursements from the JVs are recorded based upon the occurrence of a reimbursed activity.

Various shared office expenses and rent are paid by the Company and allocated to the NewINK JV, the Inland JV, Castleblack and IHM based on the amount of square footage occupied by each entity. Insurance expense for medical, workers compensation and general liability are paid by the NewINK JV and allocated back to the hotel properties or applicable entity for the three months ended September 30, 2019 and 2018 were \$1.9 million and \$2.0 million, respectively, and for the nine months ended September 30, 2019 and 2018 were \$5.6 million and \$5.7 million, respectively.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

Dollar amounts presented in this Item 2 are in thousands, except per share data, unless otherwise specified.

The following discussion and analysis should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2018. In this report, we use the terms “the Company,” “we” or “our” to refer to Chatham Lodging Trust and its consolidated subsidiaries, unless the context indicates otherwise.

Statement Regarding Forward-Looking Information

The following information contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). These forward-looking statements include information about possible or assumed future results of the lodging industry and our business, financial condition, liquidity, results of operations, cash flow and plans and objectives. These statements generally are characterized by the use of the words “believe,” “expect,” “anticipate,” “estimate,” “plan,” “continue,” “intend,” “should,” “may” or similar expressions. Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, our actual results could differ materially from those set forth in the forward-looking statements. Some factors that might cause such a difference include the following: local, national and global economic conditions, increased direct competition, changes in government regulations or accounting rules, changes in local, national and global real estate conditions, declines in lodging industry fundamentals, increased operating costs, seasonality of the lodging industry, our ability to obtain debt and equity financing on satisfactory terms, changes in interest rates, our ability to identify suitable investments, our ability to close on identified investments and inaccuracies of our accounting estimates. Given these uncertainties, undue reliance should not be placed on such statements. We undertake no obligation to publicly release the results of any revisions to these forward-looking statements that may be made to reflect future events or circumstances or to reflect the occurrence of unanticipated events. The forward-looking statements should also be read in light of the risk factors identified in the “Risk Factors” section in the Company’s Annual Report on Form 10-K for the year ended December 31, 2018 as updated by the Company’s subsequent filings with the SEC under the Exchange Act.

Overview

We are a self-advised hotel investment company organized in October 2009 that commenced operations in April 2010. Our investment strategy is to invest in upscale extended-stay and premium-branded select-service hotels in geographically diverse markets with high barriers to entry near strong demand generators. We may acquire portfolios of hotels or single hotels. We expect that a significant portion of our portfolio will consist of hotels in the upscale extended-stay or select-service categories, including brands such as Homewood Suites by Hilton®, Residence Inn by Marriott®, Hyatt Place®, Courtyard by Marriott®, SpringHill Suites by Marriott®, Hilton Garden Inn by Hilton®, Embassy Suites®, Hampton Inn® and Hampton Inn and Suites®.

The Company’s future hotel acquisitions may be funded by issuances of both common and preferred shares or the issuance of partnership interests in our operating partnership, Chatham Lodging, L.P. (the “Operating Partnership”), draw-downs under our senior unsecured revolving credit facility, the incurrence or assumption of debt, available cash, proceeds from dispositions of assets or distributions from our 10.3% investment in a joint venture with affiliates of Colony Capital, Inc. (“CLNY”) that owns 47 hotels (the “NewINK JV”) or distributions from our 10.0% investment in a joint venture with CLNY that owns 48 hotels (the “Inland JV” and together with the NewINK JV, the “JVs”). We intend to acquire quality assets at attractive prices and improve their returns through knowledgeable asset management and seasoned, proven hotel management while remaining prudently leveraged.

At September 30, 2019, our leverage ratio was 34.0% measured as the ratio of our net debt (total debt outstanding before deferred financing costs less unrestricted cash and cash equivalents) to hotel investments at cost, including the JV investments. Over the past several years, we have maintained a leverage ratio between the mid-30s and the low 50s to fund our acquisitions and JV investments. As of September 30, 2019, we have total debt of \$585.1 million at an average interest rate of approximately 4.6%. Accordingly, our debt coverage ratios currently are favorable and, as a result, we are comfortable in this leverage range and believe we have the capacity and flexibility to take advantage of acquisition opportunities as they arise. We intend to continue to fund our investments with a prudent balance of debt and equity.

We are a real estate investment trust (“REIT”) for federal income tax purposes. In order to qualify as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”), we cannot operate our hotels. Therefore, our Operating Partnership and its subsidiaries lease our hotel properties to taxable REIT subsidiary lessees (“TRS Lessees”), who in turn engage eligible independent contractors to manage the hotels. Each of the TRS Lessees is treated as a taxable REIT subsidiary for federal income tax purposes and is consolidated within our financial statements for accounting purposes. However, since we control both the Operating Partnership and the TRS Lessees, our principal source of funds on a consolidated basis is from the operations of our hotels. The earnings of the TRS Lessees are subject to taxation as regular C corporations, as defined in the Code, potentially reducing the TRS Lessees’ cash available to pay dividends to us, and therefore our funds from operations and the cash available for distribution to our shareholders.

Financial Condition and Operating Performance Metrics

We measure our financial condition and hotel operating performance by evaluating financial metrics and measures such as:

- Revenue Per Available Room (“RevPAR”),
- Average Daily Rate (“ADR”),
- Occupancy,
- Funds From Operations (“FFO”),
- Adjusted FFO,
- Earnings before interest, taxes, depreciation and amortization (“EBITDA”),
- EBITDAre,
- Adjusted EBITDA, and
- Adjusted Hotel EBITDA.

We evaluate the hotels in our portfolio and potential acquisitions using these metrics to determine each hotel’s contribution toward providing income to our shareholders through increases in distributable cash flow and increasing long-term total returns through appreciation in the value of our common shares. RevPAR, ADR and Occupancy are hotel industry measures commonly used to evaluate operating performance. RevPAR, which is calculated as total room revenue divided by total number of available rooms, is an important metric for monitoring hotel operating performance, and more specifically hotel revenue.

“Non-GAAP Financial Measures” herein provides a detailed discussion of our use of FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Hotel EBITDA and a reconciliation of FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA to net income or loss, measurements recognized by generally accepted accounting principles in the United States (“GAAP”).

Results of Operations

Industry Outlook

We believe that the lodging industry's performance is correlated to the performance of the economy overall, and specifically, key economic indicators such as GDP growth, employment trends, corporate travel and corporate profits. Lodging industry performance is also impacted by room supply growth, which is currently elevated in the Upscale segment in which most of our hotels operate. Overall U.S. room supply increased 2.0% in 2018, but supply in the Upscale segment increased by 5.2% in 2018. Smith Travel Research is projecting U.S. hotel supply growth to increase 1.9% in 2019. Continued supply growth could negatively impact RevPAR growth. We are currently projecting a 2019 RevPAR change of -2.0% to -1.5% as compared to 2018.

Comparison of the three months ended September 30, 2019 to the three months ended September 30, 2018

Results of operations for the three months ended September 30, 2019 include the operating activities of our 40 wholly owned hotels that were owned for the entire period and our investments in the NewINK JV and Inland JV. We sold one hotel in Altoona, PA on May 7, 2019 and one hotel in Washington, PA on May 15, 2019. We acquired one hotel in Summerville, SC on August 27, 2018 and one hotel in Dallas, TX on December 5, 2018. Accordingly, the comparisons below are influenced by these dispositions and acquisitions.

Revenues

Revenue, which consists primarily of room, food and beverage and other operating revenues from our wholly owned hotels, was as follows for the periods indicated (dollars in thousands):

	For the three months ended		
	September 30, 2019	September 30, 2018	% Change
Room	\$ 81,807	\$ 81,457	0.4 %
Food and beverage	2,436	2,274	7.1 %
Other	4,536	3,731	21.6 %
Cost reimbursements from unconsolidated real estate entities	1,301	1,435	(9.3) %
Total revenue	\$ 90,080	\$ 88,897	1.3 %

Total revenue was \$90.1 million for the quarter ended September 30, 2019, up \$1.2 million compared to total revenue of \$88.9 million for the corresponding 2018 period. Total revenue related to the two hotels acquired during 2018 contributed \$2.5 million of the increase, offset by a decrease of \$1.3 million in total revenue at the two hotels sold during 2019. Since all of our hotels are select-service or limited-service hotels, room revenue is the primary revenue source as these hotels do not have significant food and beverage revenue or large group conference facilities. Room revenue comprised 90.8% and 91.6%, respectively, of total revenue for the quarters ended September 30, 2019 and 2018. Room revenue was \$81.8 million and \$81.5 million for the quarters ended September 30, 2019 and 2018, respectively, with \$2.1 million of the increase attributable to the hotels acquired in 2018, offset by a loss of room revenue attributable to the two hotels sold in 2019 of \$1.2 million. At the 38 comparable hotels owned by the Company throughout the entire 2018 and 2019 periods, room revenue was down \$0.6 million.

Food and beverage revenue was \$2.4 million for the quarter ended September 30, 2019, up \$0.1 million compared to \$2.3 million for the corresponding 2018 period. Food and beverage revenue related to the hotels acquired in 2018 contributed \$0.2 million of the increase.

Other operating revenue, comprised of parking, meeting room, gift shop, in-room movie and other ancillary amenities revenue, was up \$0.8 million for the three months ended September 30, 2019. Other operating revenue was \$4.5 million and \$3.7 million for the quarters ended September 30, 2019 and 2018, respectively. The hotels acquired in 2018 contributed \$0.2 million of the increase. The remaining increase was primarily due to increases in parking and miscellaneous room revenue.

Cost reimbursements from unconsolidated real estate entities, comprised of payroll costs at the JVs and an entity, Castleblack Owner Holding, LLC ("Castleblack"), which is 97.5% owned by affiliates of CLNY and 2.5% by Mr. Fisher, where the Company is the employer, were \$1.3 million and \$1.4 million for the three months ended September 30, 2019 and 2018, respectively. The cost reimbursements were offset by the reimbursed costs from unconsolidated real estate entities included in operating expenses.

As reported by Smith Travel Research, industry RevPAR for the three months ended September 30, 2019 and 2018 increased 0.7% and increased 1.7%, respectively, in the 2019 and 2018 periods as compared to the respective prior periods. RevPAR at our 40 wholly owned comparable hotels decreased 0.3% and increased 1.1%, respectively, in the 2019 and 2018 periods as compared to the respective prior periods primarily due to lower growth in the upscale segment in which most of our hotels operate and lower growth in our specific markets.

In the table below, we present both actual and same property room revenue metrics. Actual Occupancy, ADR and RevPAR metrics reflect the performance of the hotels for the actual days such hotels were owned by the Company during the periods presented. Same property Occupancy, ADR, and RevPAR results for the 40 hotels wholly owned by the Company as of September 30, 2019 that have been in operation for a full year regardless of our ownership during the period presented, which is a non-GAAP financial measure. Results for the hotels for periods prior to our ownership were provided to us by prior owners and have not been adjusted by us.

	For the three months ended September 30,					
	2019		2018		Percentage Change	
	Same Property (40 hotels)	Actual (40 hotels)	Same Property (40 hotels)	Actual (40 hotels)	Same Property (40 hotels)	Actual (40 hotels)
Occupancy	85.2 %	84.8 %	85.9 %	85.6 %	(0.8) %	(0.9) %
ADR	\$ 173.42	\$ 172.04	\$ 172.51	\$ 170.28	0.5 %	1.0 %
RevPAR	\$ 147.79	\$ 145.96	\$ 148.17	\$ 145.73	(0.3) %	0.2 %

Same property RevPAR decreased 0.3% due to a increase in ADR of 0.5% and an decrease in occupancy of 0.8%.

Hotel Operating Expenses

Hotel operating expenses consist of the following for the periods indicated (dollars in thousands):

	For the three months ended		
	September 30, 2019	September 30, 2018	% Change
Hotel operating expenses:			
Room	\$ 17,288	\$ 17,261	0.2 %
Food and beverage	2,133	1,870	14.1 %
Telephone	409	442	(7.5) %
Other	1,130	886	27.5 %
General and administrative	6,369	6,498	(2.0) %
Franchise and marketing fees	7,146	6,863	4.1 %
Advertising and promotions	1,483	1,627	(8.9) %
Utilities	3,033	3,064	(1.0) %
Repairs and maintenance	3,637	3,783	(3.9) %
Management fees	2,950	2,915	1.2 %
Insurance	334	340	(1.8) %
Total hotel operating expenses	\$ 45,912	\$ 45,549	0.8 %

Hotel operating expenses increased \$0.4 million or 0.8% to \$45.9 million for the three months ended September 30, 2019 from \$45.5 million for the three months ended September 30, 2018. The two hotels acquired in 2018 contributed \$1.4 million of the increase, offset by a decrease of \$0.8 million at the two hotels sold in 2019 and the balance of the decrease of \$0.2 million was at the 38 comparable hotels.

Room expenses, which are the most significant component of hotel operating expenses, remained flat from \$17.3 million in 2018 to \$17.3 million in the third quarter of 2019. The change due to the two hotels acquired in 2018 was \$0.4 million, offset by a decrease of \$0.3 million at the two hotels sold in 2019.

The remaining hotel operating expenses increased \$0.3 million, from \$28.3 million in the third quarter of 2018 to \$28.6 million in the third quarter of 2019. The increase due to the two hotels acquired in 2018 was \$0.9 million, offset by a decrease of \$0.5 million at the two hotels sold in 2019 and the balance of the decrease of \$0.1 million was at the 38 comparable hotels.

Depreciation and Amortization

Depreciation and amortization expense increased \$0.9 million from \$12.0 million for the three months ended September 30, 2018 to \$12.9 million for the three months ended September 30, 2019. Depreciation related to the two hotels acquired in 2018 contributed \$0.6 million of the increase, decrease of \$0.2 million at the two hotels sold in 2019 and \$0.5 million was contributed by the 38 comparable hotels due to renovations. Depreciation is generally recorded on our assets over 40 years for buildings, 20 years for land improvements, 15 years for building improvements and one to ten years for furniture, fixtures and equipment from the date of acquisition on a straight-line basis. Depreciable lives of hotel furniture, fixtures and equipment are generally assumed to be the difference between the date of acquisition and the date that the furniture, fixtures and equipment will be replaced. Amortization of franchise fees is recorded on a straight-line basis over the term of the respective franchise agreement.

Property Taxes, Ground Rent and Insurance

Total property taxes, ground rent and insurance expenses increased from \$5.9 million for the three months ended September 30, 2018 to \$6.3 million for the three months ended September 30, 2019. The increase due to the two hotels acquired in 2018 was \$0.4 million, offset by a decrease of \$0.1 million at the two hotels sold in 2019.

General and Administrative

General and administrative expenses principally consist of employee-related costs, including base payroll, bonuses and amortization of restricted stock and awards of long-term incentive plan units. These expenses also include corporate operating costs, professional fees and trustees' fees. Total general and administrative expenses (excluding amortization of stock based compensation of \$1.2 million and \$1.0 million for the three months ended September 30, 2019 and 2018, respectively) decreased to \$2.3 million for the three months ended September 30, 2019 from \$2.6 million in the three months ended September 30, 2018 with the decrease primarily due to a reduction in franchise taxes.

Other Charges

Other charges remained flat from \$0.3 million for the three months ended September 30, 2018 to \$0.3 million for the three months ended September 30, 2019. Other charges primarily include costs related to due diligence for possible acquisitions that were not completed in 2018 and insurance deductibles in 2019.

Reimbursed Costs from Unconsolidated Real Estate Entities

Reimbursed costs from unconsolidated real estate entities, comprised of corporate payroll costs at the NewINK and Inland JVs and an entity, Castleblack, which is 97.5% owned by affiliates of CLNY and 2.5% by Mr. Fisher, where the Company is the employer, were \$1.3 million and \$1.4 million for the three months ended September 30, 2019 and 2018, respectively. The cost reimbursements were offset by the cost reimbursements from unconsolidated real estate entities included in revenues.

Gain (loss) on Sale of Hotel Property

Gain on sale of hotel property increased \$4 thousand for the three months ended September 30, 2019 compared to the three months ended September 30, 2018 due to the sale of the Courtyard Altoona, PA on May 7, 2019 and the SpringHill Suites Washington, PA on May 15, 2019 and no comparable gain in 2018.

Interest and Other Income

Interest on cash and cash equivalents and other income decreased \$0.3 million from \$0.3 million for the three months ended September 30, 2018 to \$34 thousand for the three months ended September 30, 2019. The decrease is primarily related to fees received for services provided to an entity, Castleblack, which is 97.5% owned by CLNY.

Interest Expense, Including Amortization of Deferred Fees

Interest expense increased \$0.4 million from \$6.7 million for the three months ended September 30, 2018 to \$7.1 million for the three months ended September 30, 2019 and is comprised of the following (dollars in thousands):

	For the three months ended		% Change
	September 30, 2019	September 30, 2018	
Mortgage debt interest	\$ 5,956	\$ 6,026	(1.2) %
Credit facility interest and unused fees	864	465	85.8 %
Amortization of deferred financing costs	230	217	6.0 %
Total	\$ 7,050	\$ 6,708	5.1 %

The increase in interest expense for the three months ended September 30, 2019 as compared to the three months ended September 30, 2018 is primarily related to interest expense on the Company's senior unsecured revolving credit facility due to an increase in utilization of the credit facility for the three months ended September 30, 2019 compared to the three months ended September 30, 2018.

Income (loss) from Unconsolidated Real Estate Entities

Income from unconsolidated real estate entities was \$0.7 million for the three months ended September 30, 2018 compared to a loss of \$2.8 million for the three months ended September 30, 2019. The decrease is due primarily to impairments recorded on three JV hotels in the three months ended September 30, 2019.

Income Tax Expense

Income tax expense for the three months ended September 30, 2019 and 2018 was \$0.0 million and \$0.0 million, respectively. We are subject to income taxes based on the taxable income of our TRS Lessees at a combined federal and state tax rate of approximately 25%. The Company's TRS is expecting taxable losses in 2019 and recognizes full valuation allowance equal to 100% of the gross deferred tax assets, with the exception of the AMT tax credit, due to the uncertainty of the TRS's ability to utilize these deferred tax assets.

Net Income

Net income was \$10.1 million for the three months ended September 30, 2019, compared to net income of \$14.7 million for the three months ended September 30, 2018. The change in net income was due to the factors discussed above.

Material Trends or Uncertainties

We are not aware of any material trends or uncertainties, favorable or unfavorable, that may be reasonably anticipated to have a material impact on either the capital resources or the revenues or income to be derived from the acquisition and operation of properties, loans and other permitted investments, other than those referred to in this report and in the risk factors identified in our Annual Report on Form 10-K for the year ended December 31, 2018.

Comparison of the nine months ended September 30, 2019 to the nine months ended September 30, 2018

Results of operations for the nine months ended September 30, 2019 include the operating activities of our 40 wholly owned hotels that were owned for the entire period, partial period results for two hotels which were sold during this period, and our investments in the NewINK JV and Inland JV. We sold one hotel in Altoona, PA on May 7, 2019 and one hotel in Washington, PA on May 15, 2019. We acquired one hotel in Summerville, SC on August 27, 2018 and one hotel in Dallas, TX on December 5, 2018. Accordingly, the comparisons below are influenced by these dispositions and acquisitions.

Revenues

Revenue, which consists primarily of room, food and beverage and other operating revenues from our wholly owned hotels, was as follows for the periods indicated (dollars in thousands):

	Nine Months Ended		% Change
	September 30, 2019	September 30, 2018	
Room	\$ 229,862	\$ 225,983	1.7 %
Food and beverage	7,398	6,584	12.4 %
Other	12,146	10,285	18.1 %
Cost reimbursements from unconsolidated real estate entities	4,225	4,335	(2.5) %
Total revenue	\$ 253,631	\$ 247,187	2.6 %

Total revenue was \$253.6 million for the nine months ended September 30, 2019, up \$6.4 million compared to total revenue of \$247.2 million for the corresponding 2018 period. Total revenue related to the two hotels acquired during 2018 contributed \$8.4 million of the increase, offset by a decrease of \$2.0 million for the two hotels sold in 2019. Since all of our hotels are select-service or limited-service hotels, room revenue is the primary revenue source as these hotels do not have significant food and beverage revenue or large group conference facilities. Room revenue comprised 90.6% and 91.4% of total revenue for the nine months ended September 30, 2019 and 2018, respectively. Room revenue was \$229.9 million and \$226.0 million for the nine months ended September 30, 2019 and 2018, respectively, with \$7.2 million of the increase in 2019 attributable to the two hotels acquired during 2018, offset by a loss of room revenue attributable to the two hotels sold in 2019 of \$1.8 million. For the 38 comparable hotels owned by us throughout the 2019 and 2018 periods, room revenue was down \$1.5 million.

Food and beverage revenue was \$7.4 million, for the nine months ended September 30, 2019, up \$0.8 million, compared to \$6.6 million for the corresponding 2018 period. Food and beverage revenue related to the hotels acquired in 2018 contributed \$0.6 million of the increase with the remaining increase at the 38 comparable hotels.

Other operating revenue, comprised of parking, meeting room, gift shop, in-room movie and other ancillary amenities revenue, was \$12.1 million and \$10.3 million for the nine months ended September 30, 2019 and 2018, respectively. The hotels acquired in 2018 contributed \$0.6 million of the increase and the 38 comparable hotels owned by us throughout the 2019 and 2018 periods contributed \$1.2 million. The increase in other operating revenue at the 38 comparable hotels related primarily to miscellaneous room revenue and parking.

Cost reimbursements from unconsolidated real estate entities, comprised of payroll costs at the JVs and an entity, Castleblack, which is 97.5% owned by affiliates of CLNY and 2.5% by Mr. Fisher, where the Company is the employer, were \$4.2 million and \$4.3 million for the nine months ended September 30, 2019 and 2018, respectively. The cost reimbursements were offset by the reimbursed costs from unconsolidated real estate entities included in operating expenses.

As reported by Smith Travel Research, industry RevPAR for the nine months ended September 30, 2019 and 2018 increased 1.0% and 3.1%, respectively, in the 2019 and 2018 periods as compared to the respective prior year periods. RevPAR at our 40 wholly owned comparable hotels decreased 0.5% and decreased 0.1%, respectively, in the 2019 and 2018 periods as compared to the respective prior year periods primarily due to lower growth in the upscale segment in which most of our hotels operate and lower growth in our specific markets primarily due to new supply.

In the table below, we present both actual and same property room revenue metrics. Actual Occupancy, ADR and RevPAR metrics reflect the performance of the hotels for the actual days such hotels were owned by the Company during the periods presented. Same property Occupancy, ADR, and RevPAR results for the 40 hotels wholly owned by the Company as of September 30, 2019 that have been in operation for a full year regardless of our ownership during the period presented, which is a non-GAAP financial measure. Results for the hotels for periods prior to our ownership were provided to us by prior owners and have not been adjusted by us.

	For the nine months ended September 30,					
	2019		2018		Percentage Change	
	Same Property (40 hotels)	Actual (42 hotels)	Same Property (40 hotels)	Actual (42 hotels)	Same Property (40 hotels)	Actual (42 hotels)
Occupancy	81.8 %	81.6 %	81.8 %	81.5 %	0.0 %	0.1 %
ADR	\$ 169.65	\$ 167.59	\$ 170.39	\$ 168.22	(0.4) %	(0.4) %
RevPAR	\$ 138.73	\$ 136.18	\$ 139.44	\$ 137.10	(0.5) %	(0.7) %

Same property RevPAR decrease of 0.5% was due to a decrease in ADR of 0.4%.

Hotel Operating Expenses

Hotel operating expenses consist of the following for the periods indicated (dollars in thousands):

	For the nine months ended		
	September 30, 2019	September 30, 2018	% Change
Hotel operating expenses:			
Room	\$ 49,231	\$ 47,759	3.1 %
Food and beverage	6,262	5,350	17.0 %
Telephone	1,252	1,316	(4.9) %
Other	3,039	2,403	26.5 %
General and administrative	19,109	19,318	(1.1) %
Franchise and marketing fees	20,062	18,962	5.8 %
Advertising and promotions	4,502	4,677	(3.7) %
Utilities	8,308	8,209	1.2 %
Repairs and maintenance	10,679	11,043	(3.3) %
Management fees	8,386	8,158	2.8 %
Insurance	1,037	1,012	2.5 %
Total hotel operating expenses	\$ 131,867	\$ 128,207	2.9 %

Hotel operating expenses increased \$3.7 million to \$131.9 million for the nine months ended September 30, 2019 from \$128.2 million for the nine months ended September 30, 2018. The two hotels acquired in 2018 contributed \$4.4 million of the increase, offset by a decrease of \$1.1 million at the two hotels sold in 2019 and the balance of the increase of \$0.4 million was at the 38 comparable hotels primarily due to increasing labor and benefit costs and miscellaneous room expense.

Room expenses, which are the most significant component of hotel operating expenses, increased \$1.4 million from \$47.8 million for the nine months ended September 30, 2018 to \$49.2 million for the nine months ended September 30, 2019. The increase due to the two hotels acquired in 2018 was \$1.3 million, offset by the sale of the two hotels in 2019 of \$0.4 million. For the 38 comparable hotels owned by us throughout the 2019 and 2018 periods, room expense was up \$0.5 million, primarily due to increasing labor and benefit costs.

The remaining hotel operating expenses increased \$2.2 million, from \$80.4 million for the nine months ended September 30, 2018 to \$82.6 million for the nine months ended September 30, 2019. The increase due to the two hotels acquired in 2018 was \$3.0 million, offset by a reduction from the sale of the two hotels in 2019 of \$0.7 million and the balance of the decrease of \$0.1 million at the 38 comparable hotels.

Depreciation and Amortization

Depreciation and amortization expense increased \$2.8 million from \$35.9 million for the nine months ended September 30, 2018 to \$38.7 million for the nine months ended September 30, 2019. Depreciation related to the two hotels acquired in 2018 contributed \$1.8 million of the increase, offset by a reduction of \$0.2 million from the sale of the two hotels in 2019 and an increase at the 38 comparable hotels owned by us throughout the 2019 and 2018 periods of \$1.2 million due to renovations. Depreciation is generally recorded on our assets over 40 years for buildings, 20 years for land improvements, 15 years for building improvements and one to ten years for furniture, fixtures and equipment from the date of acquisition on a straight-line basis. Depreciable lives of hotel furniture, fixtures and equipment are generally assumed to be the difference between the date of acquisition and the date that the furniture, fixtures and equipment will be replaced. Amortization of franchise fees is recorded on a straight-line basis over the term of the respective franchise agreement.

Property Taxes, Ground Rent and Insurance

Total property taxes, ground rent and insurance expenses increased \$0.8 million from \$17.9 million for the nine months ended September 30, 2018 to \$18.7 million for the nine months ended September 30, 2019. \$1.0 million of the increase is due to the two hotels that were acquired in 2018, offset by a reduction of \$0.2 million from the two hotels sold in 2019.

General and Administrative

General and administrative expenses principally consist of employee-related costs, including base payroll, bonuses and amortization of restricted stock and awards of LTIP units. These expenses also include corporate operating costs, professional fees and trustees' fees. Total general and administrative expenses (excluding amortization of stock based compensation of \$3.5 million and \$3.2 million for the nine months ended September 30, 2019 and 2018, respectively) decreased \$0.6 million to \$7.1 million for the nine months ended September 30, 2019 from \$7.7 million for the nine months ended September 30, 2018 with the decrease primarily due to professional, travel, franchise taxes, design costs and office expenses.

Other Charges

Other charges increased \$0.1 million from \$0.3 million for the nine months ended September 30, 2018 to \$0.4 million for the nine months ended September 30, 2019. Other charges primarily include costs related to due diligence for possible acquisitions that were not completed in 2018 and insurance deductibles in 2019.

Reimbursed Costs from Unconsolidated Real Estate Entities

Reimbursed costs from unconsolidated real estate entities, comprised of corporate payroll costs at the JVs and an entity, Castleblack, which is 97.5% owned by affiliates of CLNY and 2.5% by Mr. Fisher, where the Company is the employer, were \$4.2 million and \$4.3 million for the nine months ended September 30, 2019 and 2018, respectively. The cost reimbursements were offset by the cost reimbursements from unconsolidated real estate entities included in revenues.

Gain (loss) on Sale of Hotel Property

Loss on sale of hotel property increased \$3.3 million for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 due to the sale of the Courtyard Altoona, PA on May 7, 2019 and the SpringHill Suites Washington, PA on May 15, 2019 and no comparable loss in 2018.

Interest and Other Income

Interest on cash and cash equivalents and other income decreased \$0.2 million from \$0.4 million for the nine months ended September 30, 2018 to \$0.2 million for the nine months ended September 30, 2019. The decrease is primarily related to fees received for services provided to an entity, Castleblack, which is 97.5% owned by CLNY and reimbursements from escrow accounts from previous lenders.

Interest Expense, Including Amortization of Deferred Fees

Interest expense increased \$1.4 million from \$20.0 million for the nine months ended September 30, 2018 to \$21.4 million for the nine months ended September 30, 2019 and is comprised of the following (dollars in thousands):

	For the nine months ended		% Change
	September 30, 2019	September 30, 2018	
Mortgage debt interest	\$ 17,724	\$ 17,913	(1.1) %
Credit facility interest and unused fees	2,964	1,412	109.9 %
Amortization of deferred financing costs	690	680	1.5 %
Total	\$ 21,378	\$ 20,005	6.9 %

The increase in interest expense for the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018 is primarily due to interest expense on the Company's senior unsecured revolving credit facility due to an increase in utilization of the credit facility in the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018.

Income (loss) from Unconsolidated Real Estate Entities

Income from unconsolidated real estate entities decreased \$4.4 million from income of \$0.9 million for the nine months ended September 30, 2018 to loss of \$3.5 million for the nine months ended September 30, 2019. The decrease is due primarily to an increase in interest expense related to the floating rate debt at each JV and impairments recorded on three JV hotels in the nine months ended September 30, 2019.

Income Tax Expense

Income tax expense for the nine months ended September 30, 2019 and 2018 was \$0.0 million and \$0.0 million, respectively. We are subject to income taxes based on the taxable income of our TRS Lessees at a combined federal and state tax rate of approximately 25%. The Company's TRS is expecting taxable losses in 2019 and recognizes full valuation allowance equal to 100% of the gross deferred tax assets, with the exception of the AMT tax credit, due to the uncertainty of the TRS's ability to utilize these deferred tax assets.

Net Income

Net income was \$21.3 million for the nine months ended September 30, 2019, compared to net income of \$31.0 million for the nine months ended September 30, 2018. The change in net income was due to the factors discussed above.

Non-GAAP Financial Measures

We consider the following non-GAAP financial measures useful to investors as key supplemental measures of our operating performance: (1) FFO, (2) Adjusted FFO, (3) EBITDA, (4) EBITDA_{re}, (5) Adjusted EBITDA and (6) Adjusted Hotel EBITDA. These non-GAAP financial measures should be considered along with, but not as alternatives to, net income or loss as prescribed by GAAP as a measure of our operating performance.

FFO, Adjusted FFO, EBITDA, EBITDA_{re}, Adjusted EBITDA and Adjusted Hotel EBITDA do not represent cash generated from operating activities under GAAP and should not be considered as alternatives to net income or loss, cash flows from operations or any other operating performance measure prescribed by GAAP. FFO, Adjusted FFO, EBITDA, EBITDA_{re}, Adjusted EBITDA and Adjusted Hotel EBITDA are not measures of our liquidity, nor are FFO, Adjusted FFO, EBITDA, EBITDA_{re}, Adjusted EBITDA and Adjusted Hotel EBITDA indicative of funds available to fund our cash needs, including our ability to make cash distributions. These measurements do not reflect cash expenditures for long-term assets and other items that have been and will be incurred. FFO, Adjusted FFO, EBITDA, EBITDA_{re}, Adjusted EBITDA and Adjusted Hotel EBITDA may include funds that may not be available for management's discretionary use due to functional requirements to conserve funds for capital expenditures, property acquisitions, and other commitments and uncertainties.

We calculate FFO in accordance with standards established by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income or loss (calculated in accordance with GAAP), excluding gains or losses from sales of real estate, impairment write-downs, the cumulative effect of changes in accounting principles, plus depreciation and amortization (excluding amortization of deferred financing costs), and after adjustments for unconsolidated partnerships and joint ventures following the same approach. We believe that the presentation of FFO provides useful information to investors regarding our operating performance because it measures our performance without regard to specified non-cash items such as real estate depreciation and amortization, gain or loss on sale of real estate assets and certain other items that we believe are not indicative of the property level performance of our hotel properties. We believe that these items reflect historical cost of our asset base and our acquisition and disposition activities and are less reflective of our ongoing operations, and that by adjusting to exclude the effects of these items, FFO is useful to investors in comparing our operating performance between periods and between REITs that also report FFO using the NAREIT definition.

We calculate Adjusted FFO by further adjusting FFO for certain additional items that are not addressed in NAREIT's definition of FFO, including other charges, losses on the early extinguishment of debt and similar items related to our unconsolidated real estate entities that we believe do not represent costs related to hotel operations. We believe that Adjusted FFO provides investors with another financial measure that may facilitate comparisons of operating performance between periods and between REITs that make similar adjustments to FFO.

The following is a reconciliation of net income to FFO and Adjusted FFO for the three and nine months ended September 30, 2019 and 2018 (in thousands, except share data):

	<i>For the three months ended</i>		<i>For the nine months ended</i>	
	September 30,		September 30,	
	2019	2018	2019	2018
Funds From Operations ("FFO"):				
Net income	\$ 10,098	\$ 14,691	\$ 21,251	\$ 31,044
Loss (gain) on sale of hotel property	(4)	—	3,295	18
Depreciation	12,862	11,903	38,508	35,744
Adjustments for unconsolidated real estate entity items	1,892	1,768	5,591	5,202
FFO attributable to common share and unit holders	24,848	28,362	68,645	72,008
Other charges	309	7	351	256
Adjustments for unconsolidated real estate entity items	3,447	1	3,453	16
Adjusted FFO attributable to common share and unit holders	\$ 28,604	\$ 28,370	\$ 72,449	\$ 72,280
Weighted average number of common shares and units				
Basic	47,376,320	46,512,232	47,190,077	46,277,491
Diluted	47,614,564	46,747,436	47,402,151	46,430,871

Diluted weighted average common share count used for calculation of adjusted FFO per share may differ from diluted weighted average common share count used for calculation of GAAP Net Income per share by LTIP units, which may be converted to common shares of beneficial interest if Net Income per share is negative and Adjusted FFO is positive. Unvested restricted shares and unvested LTIP units that could potentially dilute basic earnings per share in the future would not be included in the computation of diluted loss per share for the periods where a loss has been recorded because they would have been anti-dilutive for the periods presented.

Earnings before interest, taxes, depreciation and amortization ("EBITDA") is defined as net income or loss excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sales of assets; (3) depreciation and amortization; and (4) unconsolidated real estate entity items including interest, depreciation and amortization excluding gains and losses from sales of real estate. We consider EBITDA useful to an investor in evaluating and facilitating comparisons of our operating performance between periods and between REITs by removing the impact of our capital structure (primarily interest expense) and asset base (primarily depreciation and amortization) from our operating results. In addition, EBITDA is used as one measure in determining the value of hotel acquisitions and dispositions.

In addition to EBITDA, we present EBITDA_{re} in accordance with NAREIT guidelines, which defines EBITDA_{re} as net income or loss excluding interest expense, income tax expense, depreciation and amortization expense, gains or losses from sales of real estate, impairment, and adjustments for unconsolidated joint ventures. We believe that the presentation of EBITDA_{re} provides useful information to investors regarding the Company's operating performance and can facilitate comparisons of operating performance between periods and between REITs.

We also present Adjusted EBITDA, which includes additional adjustments for items such as other charges, gains or losses on extinguishment of indebtedness, transaction costs, the amortization of share-based compensation, and certain other expenses that we consider outside the normal course of operations. We believe that Adjusted EBITDA provides useful supplemental information to investors regarding our ongoing operating performance that, when considered with net income, EBITDA and EBITDA_{re}, is beneficial to an investor's understanding of our performance.

The following is a reconciliation of net income to EBITDA, EBITDAre and Adjusted EBITDA for the three and nine months ended September 30, 2019 and 2018 (in thousands):

	<i>For the three months ended</i>		<i>For the nine months ended</i>	
	<i>September 30,</i>		<i>September 30,</i>	
	<i>2019</i>	<i>2018</i>	<i>2019</i>	<i>2018</i>
Earnings Before Interest, Taxes, Depreciation and Amortization (“EBITDA”):				
Net income	\$ 10,098	\$ 14,691	\$ 21,251	\$ 31,044
Interest expense	7,050	6,708	21,378	20,005
Depreciation and amortization	12,923	11,963	38,694	35,920
Adjustments for unconsolidated real estate entity items	4,377	4,208	13,152	12,169
EBITDA	34,448	37,570	94,475	99,138
Loss (gain) on sale of hotel property	(4)	—	3,295	18
EBITDAre	34,444	37,570	97,770	99,156
Other charges	309	7	351	256
Adjustments for unconsolidated real estate entity items	3,447	3	3,467	18
Share based compensation	1,212	1,049	3,508	3,163
Adjusted EBITDA	\$ 39,412	\$ 38,629	\$ 105,096	\$ 102,593

Adjusted Hotel EBITDA is defined as net income before interest, income taxes, depreciation and amortization, corporate general and administrative, impairment loss, loss on early extinguishment of debt, other charges, interest and other income, losses on sales of hotel properties and income or loss from unconsolidated real estate entities. We present Adjusted Hotel EBITDA because we believe it is useful to investors in comparing our hotel operating performance between periods and comparing our Adjusted Hotel EBITDA margins to those of our peer companies. Adjusted Hotel EBITDA represents the results of operations for our wholly owned hotels only.

The following is a presentation of Adjusted Hotel EBITDA for the three and nine months ended September 30, 2019 and 2018 (in thousands):

	<i>For the three months ended</i>		<i>For the nine months ended</i>	
	<i>September 30,</i>		<i>September 30,</i>	
	<i>2019</i>	<i>2018</i>	<i>2019</i>	<i>2018</i>
Net Income	\$ 10,098	\$ 14,691	\$ 21,251	\$ 31,044
Add:				
Interest expense	7,050	6,708	21,378	20,005
Depreciation and amortization	12,923	11,963	38,694	35,920
Corporate general and administrative	3,486	3,649	10,611	10,818
Other charges	309	7	351	256
Loss from unconsolidated real estate entities	2,784	—	3,450	—
Loss on sale of hotel property	—	—	3,295	18
Less:				
Interest and other income	(34)	(335)	(155)	(352)
Gain on sale of hotel property	(4)	—	—	—
Income from unconsolidated real estate entities	—	(689)	—	(938)
Adjusted Hotel EBITDA	\$ 36,612	\$ 35,994	\$ 98,875	\$ 96,771

Although we present FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA because we believe they are useful to investors in comparing our operating performance between periods and between REITs that report similar measures, these measures have limitations as analytical tools. Some of these limitations are:

- FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA do not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA do not reflect changes in, or cash requirements for, our working capital needs;
- FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA do not reflect funds available to make cash distributions;
- EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debts;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized may need to be replaced in the future, and FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA do not reflect any cash requirements for such replacements;
- Non-cash compensation is and will remain a key element of our overall long-term incentive compensation package, although we exclude it as an expense when evaluating our ongoing operating performance for a particular period using Adjusted EBITDA;
- Adjusted FFO, Adjusted EBITDA and Adjusted Hotel EBITDA do not reflect the impact of certain cash charges (including acquisition transaction costs) that result from matters we consider not to be indicative of the underlying performance of our hotel properties; and
- Other companies in our industry may calculate FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA differently than we do, limiting their usefulness as a comparative measure.

In addition, FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA do not represent cash generated from operating activities as determined by GAAP and should not be considered as alternatives to net income or loss, cash flows from operations or any other operating performance measure prescribed by GAAP. FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA are not measures of our liquidity. Because of these limitations, FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using FFO, Adjusted FFO, EBITDA, EBITDAre, Adjusted EBITDA and Adjusted Hotel EBITDA only supplementally. Our consolidated financial statements and the notes to those statements included elsewhere are prepared in accordance with GAAP.

Sources and Uses of Cash

Our principal sources of cash include net cash from operations and proceeds from debt and equity issuances. Our principal uses of cash include acquisitions, capital expenditures, operating costs, corporate expenditures, interest costs, debt repayments and distributions to equity holders.

As of September 30, 2019 and December 31, 2018, we had cash, cash equivalents and restricted cash of approximately \$26.4 million and \$32.3 million, respectively. Additionally, we had \$164.0 million available under our \$250.0 million senior unsecured revolving credit facility as of September 30, 2019.

For the nine months ended September 30, 2019, net cash flows provided by operations were \$69.7 million, driven by net income of \$21.3 million, \$46.3 million of non-cash items, including \$39.3 million of depreciation and amortization, \$3.5 million of share-based compensation expense and \$3.5 million related to loss from unconsolidated entities. In addition, a loss on the sale of two hotels of \$3.3 million and changes in operating assets and liabilities due to the timing of cash receipts, payments for real estate taxes, payments of corporate compensation and payments from our hotels resulted in net cash outflow of \$1.2 million. Net cash flows used in investing activities were \$35.7 million, primarily related to capital improvements on our 40 wholly owned hotels of \$30.3 million, \$6.9 million related to the development of new hotel, and the purchase of a parcel of land in Silicon Valley for \$8.1 million, offset by proceeds from the sale of the Altoona and Washington PA hotels of \$9.0 million and distributions of \$0.7 million received from unconsolidated real estate entities. Net cash flows used by financing activities were \$39.9 million, comprised of \$7.2 million of common equity proceeds raised through sales under our DRSP and ATM, net borrowings of our senior unsecured revolving credit facility of \$4.5 million, offset by principal payments or payoffs on mortgage debt of \$4.4 million, payments of financing and offering costs of \$0.3 million, and distributions to shareholders of \$46.9 million.

For the nine months ended September 30, 2018, net cash flows provided by operations were \$71.4 million, driven by net income of \$31.0 million, \$39.2 million of non-cash items, including \$36.6 million of depreciation and amortization, \$3.2 million of share-based compensation expense and distributions of \$0.3 million received from unconsolidated real estate entities, offset by \$0.9 million related to income from unconsolidated entities. In addition, changes in operating assets and liabilities due to the timing of cash receipts, payments for real estate taxes, payments of corporate compensation and payments from our hotels resulted in net cash outflow of \$1.2 million. Net cash flows used in investing activities were \$40.5 million, primarily related to the purchase of the Residence Inn Summerville for \$21.1 million, capital improvements on our 41 wholly owned hotels of \$23.3 million, offset by distributions of \$3.9 million from unconsolidated real estate entities. Net cash flows used in financing activities were \$28.8 million, comprised of \$24.4 million of common equity proceeds raised through sales under our DRSP and ATM Plans, offset by net repayments of our senior unsecured revolving credit facility of \$2.0 million, principal payments or payoffs on mortgage debt of \$3.6 million, payments of financing and offering costs of \$1.5 million, and distributions to shareholders of \$46.1 million.

We declared total dividends of \$0.99 and \$0.99 per common share and LTIP unit for the nine months ended September 30, 2019 and 2018, respectively.

Liquidity and Capital Resources

At September 30, 2019, our leverage ratio was approximately 34.0% measured as the ratio of our net debt (total debt outstanding before deferred financing costs less unrestricted cash and cash equivalents) to hotel investments at cost, including our JV investments. Over the past several years, we have maintained a leverage ratio between the mid-30s and the low 50s to fund our acquisitions and investments in joint ventures. At September 30, 2019, we have total debt of \$585.1 million at an average interest rate of approximately 4.6%. Accordingly, our debt coverage ratios are currently favorable and we are comfortable in this leverage range and believe we have the capacity and flexibility to take advantage of acquisition opportunities as they arise. We intend to continue to fund our investments with a prudent balance of debt and equity. We will pay down borrowings on our senior unsecured revolving credit facility with excess cash flow until we find other uses of cash such as investments in our existing hotels, hotel acquisitions or further joint venture investments. Our debt may include mortgage debt collateralized by our hotel properties and unsecured debt.

At September 30, 2019 and December 31, 2018, we had \$86.0 million and \$81.5 million, respectively, in outstanding borrowings under our senior unsecured revolving credit facility. At September 30, 2019, the maximum borrowing availability under the senior unsecured revolving credit facility was \$250.0 million. We also had mortgage debt on individual hotels aggregating \$499.1 million and \$503.6 million at September 30, 2019 and December 31, 2018, respectively.

Our senior unsecured credit facility contains representations, warranties, covenants, terms and conditions customary for credit facilities of this type, including a maximum leverage ratio, a minimum fixed charge coverage ratio and minimum net worth financial covenants, limitations on (i) liens, (ii) incurrence of debt, (iii) investments, (iv) distributions, and (v) mergers and asset dispositions, covenants to preserve corporate existence and comply with laws, covenants on the use of proceeds of the senior unsecured revolving credit facility and default provisions, including defaults for non-payment, breach of representations and warranties, insolvency, non-performance of covenants, cross-defaults and guarantor defaults. We were in compliance with all financial covenants at September 30, 2019.

On March 8, 2018, we refinanced our senior unsecured credit facility with a new facility having a maturity date in March 2023, which includes the option to extend the maturity by an additional year, and replaces our previous \$250 million senior unsecured credit facility that was scheduled to mature in 2020. Borrowing costs have been reduced by 0 to 15 basis points from comparable leverage-based pricing levels in our previous credit facility. At September 30, 2019, based on our current leverage level, the borrowing cost under the new facility is LIBOR plus 1.65%. We were in compliance with all financial covenants at September 30, 2019. We expect to meet all financial covenants during the remainder of 2019 based upon our current projections.

We expect to meet our short-term liquidity requirements generally through net cash provided by operations, existing cash balances and, if necessary, short-term borrowings under our senior unsecured revolving credit facility or through encumbrance of any unencumbered hotels. We believe that our net cash provided by operations will be adequate to fund operating obligations, pay interest on any borrowings and fund dividends in accordance with the requirements for qualification as a REIT under the Code. We expect to meet our long-term liquidity requirements, such as hotel property acquisitions and debt maturities or repayments through additional long-term secured and unsecured borrowings, the issuance of additional equity or debt securities or the possible sale of existing assets.

We intend to continue to invest in hotel properties as suitable opportunities arise. We intend to finance our future investments with free cash flow, the net proceeds from additional issuances of common and preferred shares, issuances of common units in our Operating Partnership or other securities, borrowings or asset sales. The success of our acquisition strategy depends, in part, on our ability to access additional capital through other sources. There can be no assurance that we will continue to make investments in properties that meet our investment criteria. Additionally, we may choose to dispose of certain hotels as a means to provide liquidity.

Dividend Policy

Our current common share dividend policy is generally to distribute, annually, approximately 100% of our annual taxable income. The amount of any dividends is determined by our Board of Trustees. Our current monthly dividend and distribution rate is \$0.11 per common share and LTIP unit. The aggregate amount of dividends and distributions declared for the nine months ended September 30, 2019 was \$0.99 per common share and LTIP unit.

Capital Expenditures

We intend to maintain each hotel property in good repair and condition and in conformity with applicable laws and regulations and in accordance with the franchisors' standards and any agreed-upon requirements in our management and loan agreements. After we acquire a hotel property, we may be required to complete a property improvement plan ("PIP") in order to be granted a new franchise license for that particular hotel property. PIPs are intended to bring the hotel property up to the franchisors' standards. Certain of our loans require that we escrow, for property improvement purposes, at the hotels collateralizing these loans, amounts up to 5% of gross revenue from such hotels. We intend to spend amounts necessary to comply with any reasonable loan or franchisor requirements and otherwise to the extent that such expenditures are in the best interest of the hotel. To the extent that we spend more on capital expenditures than is available from our operations, we intend to fund those capital expenditures with available cash and borrowings under our senior unsecured revolving credit facility.

For the three months ended September 30, 2019 and 2018, we invested approximately \$14.0 million and \$10.5 million for renovations and other non-recurring capital expenditures on our existing hotels, respectively and for the nine months ended September 30, 2019 and 2018, we invested approximately \$30.3 million and \$23.3 million, respectively, on capital investments in our existing hotels. We expect to invest an additional \$2.0 million on renovations, discretionary and emergency expenditures on our existing hotels for the remainder of 2019, including improvements required under any brand PIP.

We are developing a hotel in Los Angeles, CA on a parcel of land owned by us. We expect that the total development costs for construction of the hotel to be approximately \$65 million, which includes the cost of the land. We have incurred \$15.2 million of costs to date, which includes \$6.6 million of the land acquisition costs and \$8.6 million of other development costs. We reclassified the \$6.6 million of land acquisition costs from Land to Hotel Properties Under Development during the nine months ended September 30, 2019 in conjunction with our development activities.

Off-Balance Sheet Arrangements

We had no material off-balance sheet arrangements at September 30, 2019, other than non-recourse debt associated with the NewINK JV and the Inland JV. In connection with certain non-recourse mortgage loans in either the NewINK JV or Inland JV, our Operating Partnership could require us to repay our pro rata share of portions of each respective JVs indebtedness in connection with certain customary non-recourse carve-out provisions such as environmental conditions, misuse of funds and material misrepresentations.

Contractual Obligations

The following table sets forth our contractual obligations as of September 30, 2019 and the effect these obligations are expected to have on our liquidity and cash flow in future periods (in thousands).

Contractual Obligations	Payments Due by Period				
	Total	Less Than One Year	One to Three Years	Three to Five Years	More Than Five Years
Corporate office lease (1)	\$ 6,007	\$ 201	\$ 1,643	\$ 1,727	\$ 2,436
Revolving credit facility, including interest (2)	99,381	3,950	8,638	86,793	—
Ground leases	73,750	293	2,434	2,438	68,585
Property loans, including interest (2)	581,048	8,143	78,109	174,647	320,149
Total	\$ 760,186	\$ 12,587	\$ 90,824	\$ 265,605	\$ 391,170

- The Company entered into a corporate office lease in 2015. The lease is for eleven years and includes a 12-month rent abatement period and certain tenant improvement allowances. The Company shares the space with related parties and is reimbursed for the pro-rata share of rentable space occupied by related parties.
- Does not reflect paydowns or additional borrowings under the senior unsecured revolving credit facility after September 30, 2019. Interest payments are based on the interest rate in effect as of September 30, 2019. See Note 8, "Debt" to our unaudited consolidated financial statements for additional information relating to our property loans.

In addition to the above listed obligations, we pay management and franchise fees to our hotel management companies and franchisors based on the revenues of our hotels.

The Company's ownership interests in the JVs are subject to change in the event that either we or CLNY calls for additional capital contributions to the respective JVs necessary for the conduct of that JV's business, including contributions to fund costs and expenses related to capital expenditures. We manage the NewINK JV and Inland JV and will receive a promote interest in the applicable JV if it meets certain return thresholds. CLNY may also approve certain actions related to the JVs without the Company's consent, including certain property dispositions conducted at arm's length, certain actions related to the restructuring of the JVs and removal of the Company as managing member in the event the Company fails to fulfill its material obligations under the respective joint venture agreements.

In connection with certain non-recourse mortgage loans in either the NewINK JV or Inland JV, our Operating Partnership could require us to repay our pro rata share of portions of each respective JVs indebtedness in connection with certain customary non-recourse carve-out provisions such as environmental conditions, misuse of funds and material misrepresentations.

Inflation

Operators of hotels, in general, possess the ability to adjust room rates daily to reflect the effects of inflation. However, competitive pressures may limit the ability of our management companies to raise room rates.

Seasonality

Demand for our hotels is affected by recurring seasonal patterns. Generally, we expect that we will have lower revenue, operating income and cash flow in the first and fourth quarters and higher revenue, operating income and cash flow in the second and third quarters. These general trends are, however, influenced by overall economic cycles and the geographic locations of our hotels.

Critical Accounting Policies

Our consolidated financial statements have been prepared in conformity with GAAP, which requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of our financial statements and the reported amounts of revenues and expenses during the reporting period. While we do not believe the reported amounts would be materially different, application of these policies involves the exercise of judgment and the use of assumptions as to future uncertainties and, as a result, actual results could differ from these estimates. We evaluate our estimates and judgments on an ongoing basis. We base our estimates on experience and on various other assumptions that are believed to be reasonable under the circumstances. All of our significant accounting policies, including certain critical accounting policies, are disclosed in our Annual Report on Form 10-K for the year ended December 31, 2018.

Recently Issued Accounting Standards

Refer to Note 2, Summary of Significant Accounting Policies for all new recently issued accounting standards.

Item 3. Quantitative and Qualitative Disclosures about Market Risk.

We may be exposed to interest rate changes primarily as a result of our assumption of long-term debt in connection with our acquisitions and upon refinancing of existing debt. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve these objectives, we seek to borrow primarily at fixed rates or variable rates with the lowest margins available and, in some cases, with the ability to convert variable rates to fixed rates. With respect to variable rate financing, we will assess interest rate risk by identifying and monitoring changes in interest rate exposures that may adversely impact expected future cash flows and by evaluating hedging opportunities.

The Company estimates the fair value of its fixed rate debt by discounting the future cash flows of each instrument at estimated market rates. Rates take into consideration general market conditions, maturity and fair value of the underlying collateral. The estimated fair value of the Company's fixed rate debt at September 30, 2019 and December 31, 2018 was \$509.6 million and \$489.0 million, respectively.

At September 30, 2019, our consolidated debt was comprised of floating and fixed interest rate debt. The fair value of our fixed rate debt indicates the estimated principal amount of debt having the same debt service requirements that could have been borrowed at the date presented, at then current market interest rates. The following table provides information about the maturities of our financial instruments as of September 30, 2019 that are sensitive to changes in interest rates (dollars in thousands):

	2019	2020	2021	2022	2023	2024	Thereafter	Total/ Weighted Average	Fair Value
Floating rate:									
Debt	—	—	—	\$86,000	—	—	—	\$ 86,000	\$ 86,000
Average interest rate (1)	—	—	—	4.45%	—	—	—	4.45 %	
Fixed rate:									
Debt	\$2,672	\$9,536	\$21,962	\$ 9,954	\$ 142,440	\$ 296,660	\$15,907	\$ 499,131	\$ 509,619
Average interest rate	4.67 %	4.68 %	5.26 %	4.63 %	4.66 %	4.64 %	4.25 %	4.66 %	

(1) Weighted average interest rate based on borrowings at LIBOR of 2.05% plus a margin of 1.65% and prime rate of 5.0% plus a margin of 0.65% for the three months ended September 30, 2019.

We estimate that a hypothetical 100 basis points increase on the variable interest rate would result in additional interest expense of approximately \$0.9 million annually. This assumes that the amount outstanding under our floating rate debt remains \$86.0 million, the balance as of September 30, 2019.

Item 4. Controls and Procedures.

Disclosure Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting that occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

The nature of the operations of the Company's hotels exposes those hotels, the Company and the Operating Partnership to the risk of claims and litigation in the normal course of their business. IHM is currently a defendant in two class action lawsuits pending in the Santa Clara County Superior Court. The first class action lawsuit was filed on October 21, 2016 under the title Ruffy, et al, v. Island Hospitality Management, LLC, et al. Case No. 16-CV-301473 and the second class action lawsuit was filed on March 21, 2018 under the title Doonan, et al, v. Island Hospitality Management, LLC, et al. Case No. 18-CV-325187. The class actions relate to hotels operated by IHM in the state of California and owned by affiliates of the Company and the NewINK JV, and/or certain third parties. The complaints allege various wage and hour law violations based on alleged misclassification of certain hotel managerial staff and violation of certain California statutes regarding incorrect information contained on employee paystubs. The plaintiffs seek injunctive relief, money damages, penalties, and interest. None of the potential classes has been certified and we are defending our case vigorously. As of September 30, 2019, included in accounts payable is \$0.1 million which represents an estimate of the Company's total exposure to the litigation based on standard indemnification obligations under hotel management agreements with IHM.

Item 1A. Risk Factors.

Our Annual Report on Form 10-K for the year ended December 31, 2018 includes detailed discussions of our risk factors under the heading "Risk Factors." Set forth below are certain additions to the risk factors previously disclosed in the Annual Report on Form 10-K.

Hotel development is subject to timing, cost, and other risks

As of September 30, 2019, we were in the process of developing a hotel in Los Angeles, California. Hotel development involves a number of risks, including the following:

- Possible environmental problems;
- construction delays or cost overruns that may increase project costs;
- receipt of and expense related to zoning, occupancy and other required governmental permits and authorizations;
- development costs incurred for projects that are not pursued to completion;
- acts of God such as earthquakes, hurricanes, floods or fires that could adversely affect a project;
- inability to raise capital; and
- governmental restrictions on the nature or size of a project.

We cannot provide assurance that any development project will be completed on time or within budget. Our inability to complete a project on time or within budget could adversely affect our financial position, results of operations, and cash flows or the market price of our stock.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

The following exhibits are filed as part of this report:

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
3.1	Articles of Amendment and Restatement of Chatham Lodging Trust ⁽¹⁾
3.2	Second Amended and Restated Bylaws of Chatham Lodging Trust ⁽²⁾
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 *	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	The instance document does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File - the cover page interactive data file does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL document.

* Furnished herewith. Such certification shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(1) Incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K filed with the SEC on February 29, 2016 (File No. 001-34693).

(2) Incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K filed with the SEC on April 21, 2015 (File No. 001-34693).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHATHAM LODGING TRUST

Dated: October 31, 2019

By: /s/ JEREMY B. WEGNER

Jeremy B. Wegner

Senior Vice President and Chief Financial Officer

(Principal Financial and Accounting Officer and duly authorized officer of the registrant)

Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Jeffrey H. Fisher, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Chatham Lodging Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
1. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

CHATHAM LODGING TRUST

Dated: October 31, 2019

/s/ JEFFREY H. FISHER

Jeffrey H. Fisher

Chairman, President and Chief Executive Officer

Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Jeremy B. Wegner, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Chatham Lodging Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
1. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

CHATHAM LODGING TRUST

Dated: October 31, 2019

/s/ JEREMY B. WEGNER

Jeremy B. Wegner

Senior Vice President and Chief Financial Officer

**Certification Pursuant To
18 U.S.C. Section 1350,
as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Chatham Lodging Trust (the "Company") on Form 10-Q for the period ended September 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jeffrey H. Fisher, Chairman, President and Chief Executive Officer of the Company and I, Jeremy B. Wegner, Senior Vice President and Chief Financial Officer of the Company, certify, to our knowledge, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

CHATHAM LODGING TRUST

Dated: October 31, 2019

/s/ JEFFREY H. FISHER

Jeffrey H. Fisher

Chairman, President and Chief Executive Officer

/s/ JEREMY B. WEGNER

Jeremy B. Wegner

Senior Vice President and Chief Financial Officer